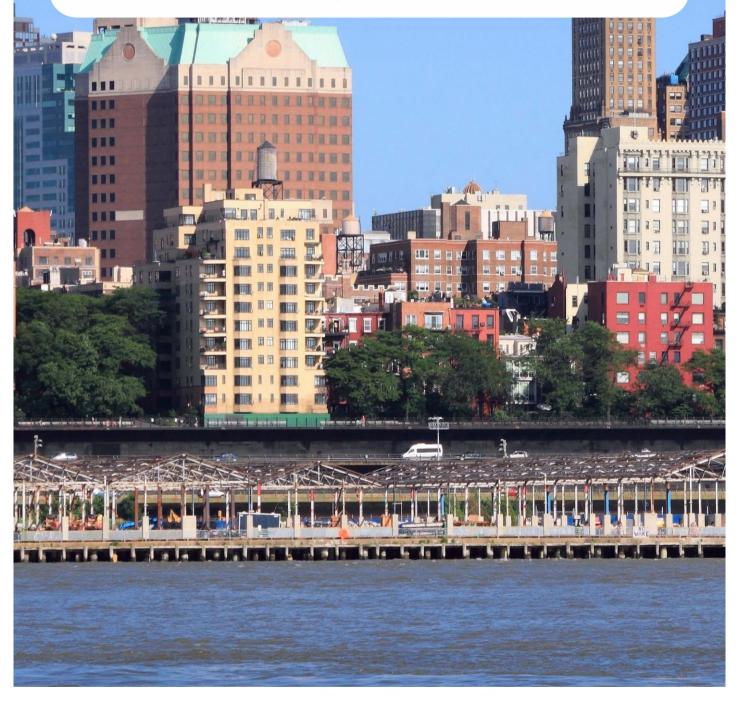


OCEAN HILL

A quarterly analysis of multifamily sales in Ocean Hill, Brooklyn

4th Quarter 2016





Multifamily Market Report, 4th Quarter 2016 Ocean Hill, Brooklyn

SUMMARY

SALES VOLUME



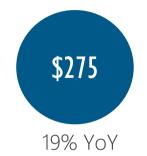
NO. OF TRANSACTIONS



AVERAGE PRICE/UNIT



AVERAGE PRICE/SO.FT.



NEIGHBORHOOD BOUNDARIES



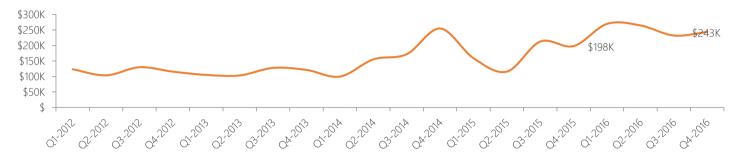


MULTIFAMILY STATS





Average Sale Price per Unit



600

400

Number of Units Sold

| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 247 | 109 | 66 |
| Q2 | 192 | 235 | 89 |
| Q3 | 189 | 121 | 105 |
| 04 | 482 | 115 | 62 |

200 66 89 105 Q1 Q2 Q3 2016

Number of Buildings Sold

| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 39 | 27 | 18 |
| Q2 | 39 | 46 | 28 |
| Q3 | 47 | 33 | 22 |
| Q4 | 41 | 28 | 12 |



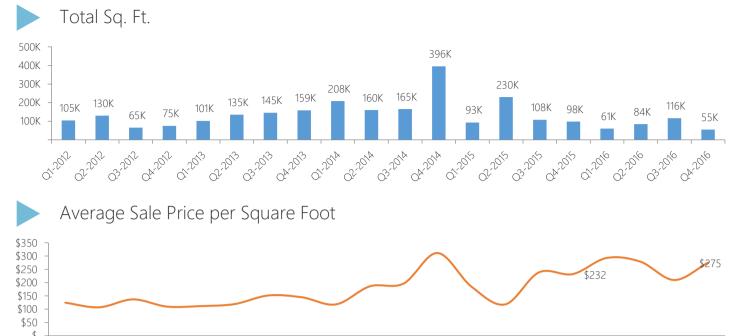
Q4

Number of Transactions

| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 38 | 27 | 18 |
| Q2 | 39 | 33 | 28 |
| Q3 | 47 | 33 | 21 |
| 04 | 35 | 28 | 12 |





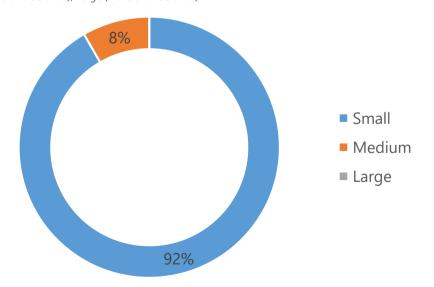


MULTIFAMILY SIZE



| Multifamily size | Avg. price/unit | Y-o-Y | Avg. price/sqft | Y-o-Y | Sales volume | Sales | Buildings | Units |
|------------------|-----------------|-------|-----------------|-------|--------------|-------|-----------|-------|
| Small | \$245,533 | 20% | \$291 | 26% | \$11,294,500 | 11 | 11 | 46 |
| Medium | \$237,500 | 74% | \$237 | -4% | \$3,800,000 | 1 | 1 | 16 |
| Large | - | - | - | - | \$0 | 0 | 0 | 0 |

Small (up to 10 units), Medium (between 10 and 50 units), Large (more than 50 units)





LIST OF TRANSACTIONS

| Address | Sale date | Sale price | Property type | Units | Sqft | Price/sqft | Pkg. deal |
|-------------------------|-----------|-------------|--------------------|-------|--------|------------|-----------|
| 257-259 Saratoga Ave | 15-Dec-16 | \$3,800,000 | Medium multifamily | 16 | 16,008 | \$237 | No |
| 634 Decatur St | 19-Dec-16 | \$1,735,000 | Small multifamily | 3 | 2,925 | \$593 | No |
| 202 Hull St | 21-Dec-16 | \$1,690,000 | Small multifamily | 6 | 4,875 | \$347 | No |
| 116 Thomas S Boyland St | 8-Nov-16 | \$1,210,000 | Small multifamily | 6 | 4,040 | \$300 | No |
| 2240 Pacific St | 7-Dec-16 | \$1,200,000 | Small multifamily | 8 | 5,280 | \$227 | No |
| 1250 Herkimer St | 9-Dec-16 | \$999,500 | Small multifamily | 3 | 2,565 | \$390 | No |
| 467 Ralph Ave | 11-Oct-16 | \$999,000 | Small multifamily | 3 | 3,300 | \$303 | No |
| 2370 Pacific St | 17-Nov-16 | \$780,000 | Small multifamily | 3 | 3,500 | \$223 | No |
| 1898 Bergen St | 21-Nov-16 | \$725,000 | Small multifamily | 3 | 2,700 | \$269 | No |
| 1399 Eastern Pkwy | 21-Dec-16 | \$700,000 | Small multifamily | 5 | 3,360 | \$208 | No |
| 1999 Eastern Pkwy | 7-Nov-16 | \$670,000 | Small multifamily | 3 | 2,383 | \$281 | No |
| 215 Mac Dougal St | 2-Nov-16 | \$586,000 | Small multifamily | 3 | 3,900 | \$150 | No |