

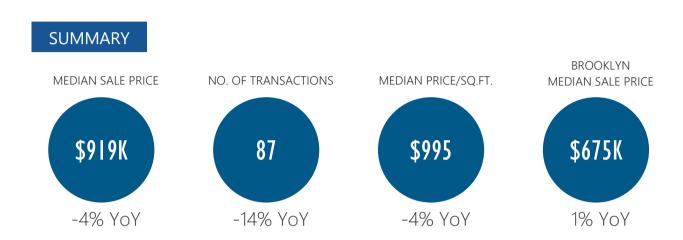
A monthly analysis of residential sales in Northern Brooklyn, Brooklyn

November 2018





Residential Market Report, November 2018 Northern Brooklyn, Brooklyn



NEIGHBORHOOD BOUNDARIES



RESIDENTIAL STATS

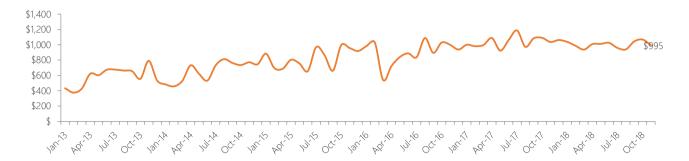


Number of Transactions

| Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2013 | 90 | 58 | 70 | 83 | 114 | 133 | 120 | 112 | 83 | 100 | 99 | 99 |
| 2014 | 98 | 83 | 80 | 93 | 116 | 97 | 97 | 86 | 90 | 88 | 76 | 77 |
| 2015 | 61 | 65 | 81 | 62 | 114 | 133 | 107 | 103 | 92 | 101 | 65 | 93 |
| 2016 | 75 | 84 | 108 | 79 | 87 | 113 | 90 | 107 | 136 | 73 | 127 | 178 |
| 2017 | 111 | 107 | 120 | 82 | 100 | 145 | 119 | 152 | 108 | 100 | 101 | 107 |
| 2018 | 107 | 63 | 90 | 86 | 102 | 92 | 83 | 80 | 81 | 88 | 87 | |



Median Sale Price per Square Foot

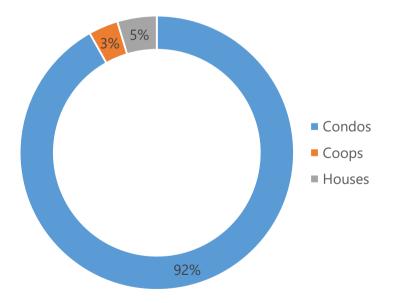


RESIDENTIAL SALES BREAKDOWN

Type of Residential Properties Sold

| Property Type | Median sale price | Y-o-Y | Median sale price/sqft | Y-o-Y | Transactions |
|----------------------|-------------------|-------|------------------------|-------|--------------|
| Condos | \$919,480 | -5% | \$1,085 | 4% | 79 |
| Coops | \$370,000 | -31% | - | - | 3 |
| Houses | \$1,587,000 | 51% | \$781 | 12% | 4 |

Number of Sales by Building Type



LIST OF TRANSACTIONS

| Address | BBL | Sale date | Sale price | Property type | Sqft |
|------------------------|--------------|-----------|-------------|---------------|-------|
| 85-101 N Third St #PH | 3-02350-1072 | 20-Nov-18 | \$2,625,000 | Condo | 1,346 |
| 30 Bayard St #PHA | 3-02721-1186 | 7-Nov-18 | \$2,375,000 | Condo | 2,003 |
| 187 Mac Donough St | 3-01853-0056 | 20-Nov-18 | \$2,200,000 | House | 3,360 |
| 22 N Sixth St #15D | 3-02332-1287 | 16-Nov-18 | \$1,950,000 | Condo | 1,157 |
| 826 Jefferson Ave | 3-01658-0035 | 9-Nov-18 | \$1,830,000 | House | 2,001 |
| 535 Lorimer St #102 | 3-02767-1202 | 20-Nov-18 | \$1,731,025 | Condo | |
| 158 India St #8 | 3-02541-1108 | 20-Nov-18 | \$1,625,000 | Condo | 987 |
| 47-63 N Eighth St #THA | 3-02309-1035 | 20-Nov-18 | \$1,610,000 | Condo | 1,318 |
| 535 Lorimer St #PHS | 3-02767-1210 | 15-Nov-18 | \$1,595,125 | Condo | |
| 1 Northside Piers #11E | 3-02340-1162 | 16-Nov-18 | \$1,590,000 | Condo | 1,152 |
| 230 N Eighth St #1B | 3-02321-1002 | 19-Nov-18 | \$1,375,000 | Condo | 1,235 |
| 62 Norman Ave #6 | 3-02644-1106 | 7-Nov-18 | \$1,360,000 | Condo | 1,112 |
| 167 Devoe St #1B | 3-02765-1102 | 8-Nov-18 | \$1,350,000 | Condo | |
| 4 Herkimer Ct | 3-01868-0023 | 20-Nov-18 | \$1,344,000 | House | 1,480 |
| 190 S First St #2C | 3-02407-1205 | 28-Nov-18 | \$1,250,000 | Condo | |
| 34 N Seventh St #6A | 3-02324-1211 | 2-Nov-18 | \$1,225,000 | Condo | 892 |
| 261 Bainbridge St | 3-01682-0055 | 20-Nov-18 | \$1,210,420 | House | 2,376 |
| 535 Lorimer St #101 | 3-02767-1201 | 26-Nov-18 | \$1,180,000 | Condo | |
| 184 Kent Ave #C513 | 3-02348-1274 | 1-Nov-18 | \$1,167,360 | Condo | |
| 90 N Fifth St #4B | 3-02342-1015 | 29-Nov-18 | \$1,135,000 | Condo | 918 |
| 95 Lexington Ave #5B | 3-01967-1218 | 5-Nov-18 | \$1,100,000 | Condo | 1,021 |
| 100 Engert Ave #4D | 3-02714-1219 | 8-Nov-18 | \$1,090,000 | Condo | 960 |
| 36 Eckford St #3A | 3-02714-1105 | 21-Nov-18 | \$1,060,000 | Condo | 915 |
| 219-223 Withers St #2A | 3-02866-1003 | 30-Nov-18 | \$999,000 | Condo | 999 |
| 22 N Sixth St #6B | 3-02332-1157 | 30-Nov-18 | \$999,000 | Condo | 688 |
| 35 Skillman St #5B | 3-01886-1513 | 27-Nov-18 | \$997,885 | Condo | 1,513 |
| 42 Walton St #1B | 3-02249-1129 | 29-Nov-18 | \$995,000 | Condo | 4,516 |
| 315 Gates Ave #5E | 3-01974-1062 | 28-Nov-18 | \$975,000 | Condo | 985 |
| 184 Kent Ave #B404 | 3-02348-1171 | 21-Nov-18 | \$973,355 | Condo | |
| 184 Kent Ave #A411 | 3-02348-1093 | 28-Nov-18 | \$950,000 | Condo | |
| 184 Kent Ave #D514 | 3-02348-1356 | 14-Nov-18 | \$936,281 | Condo | |
| 34 N Seventh St #3CC | 3-02324-1159 | 19-Nov-18 | \$875,000 | Condo | 685 |
| 535 Kent Ave #6D | 3-02165-1060 | 27-Nov-18 | \$864,494 | Condo | 1,380 |
| 188 Franklin Ave #3 | 3-01912-1103 | 8-Nov-18 | \$860,513 | Condo | 963 |
| 155 Newel St #4B | 3-02623-1008 | 16-Nov-18 | \$850,000 | Condo | 862 |
| 27 Dodworth St #4F | 3-03229-1004 | 30-Nov-18 | \$829,500 | Condo | |
| 136 Wallabout St #6A | 3-02262-1311 | 9-Nov-18 | \$807,367 | Condo | 1,110 |
| 30 Bayard St #4C | 3-02721-1155 | 19-Nov-18 | \$805,000 | Condo | 643 |
| 117 Kingsland Ave #1B | 3-02829-1102 | 15-Nov-18 | \$800,000 | Condo | 964 |
| 214 N Eleventh St #3N | 3-02299-1051 | 20-Nov-18 | \$795,000 | Condo | 727 |
| 830 Halsey St #1R | 3-01493-1001 | 28-Nov-18 | \$779,000 | Condo | 1,399 |
| 233 Devoe St #1A | 3-02916-1201 | 30-Nov-18 | \$775,000 | Condo | 1,360 |
| 94-96 Skillman St #3A | 3-01899-1303 | 20-Nov-18 | \$763,000 | Condo | 1,232 |
| 199 Huron St #3B | 3-02523-1515 | 19-Nov-18 | \$727,500 | Condo | 624 |
| 764 Kent Ave #4C | 3-02260-1016 | 28-Nov-18 | \$725,000 | Condo | 1,062 |
| 541 Gates Ave #9 | 3-01809-1009 | 27-Nov-18 | \$670,000 | Condo | 924 |
| 190 S First St #6B | 3-02407-1216 | 20-Nov-18 | \$640,000 | Condo | |
| 184 Kent Ave #D518 | 3-02348-1360 | 29-Nov-18 | \$609,000 | Condo | |
| 94 Maspeth Ave #5L | 3-02907-1158 | 13-Nov-18 | \$567,500 | Condo | 440 |
| 190 S First St #2B | 3-02407-1204 | 14-Nov-18 | \$565,000 | Condo | |

| | Address | BBL | Sale date | Sale price | Property type | Sqft |
|--|------------------------|--------------|-----------|------------|---------------|-------|
| | 894 Willoughby Ave #3A | 3-03204-1006 | 1-Nov-18 | \$560,000 | Condo | 580 |
| | 8 Lynch St #1R | 3-02235-1902 | 14-Nov-18 | \$425,000 | Condo | 2,447 |
| | 534 Graham Ave #6 | 3-02715-0005 | 7-Nov-18 | \$415,000 | Соор | |
| | 256 S Fourth St #22 | 3-02447-0010 | 14-Nov-18 | \$370,000 | Соор | |
| | 225 S Third St #24 | 3-02420-0035 | 29-Nov-18 | \$355,000 | Соор | |
| | 41-47 S Eighth St #1A | 3-02129-1301 | 1-Nov-18 | \$350,000 | Condo | 911 |

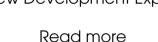
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"David, I can't express enough how grateful I am for all your hard work with selling my Cobble Hill Townhouse! You did an amazing job and achieved a record that I didn't even expect, to be honest. From now own any real estate related work is yours. Keep up the good work and I am looking forward working with you again! " David.K

"David & his Team was incredibly professional and responsive throughout our apartment search process. He responded to emails promptly and ensured we felt secure about the lease and apartment. Can't recommend him highly enough. "Grace. G

"It was a pleasure working with Dave & his Team. Very professional, knowledgable and kept us informed throughout the proccess. We have used their services before and will do so again in the future. Halina and Jack (Local Landlords)"

"First and foremost, David is a good guy to deal with. More often then not, it's hard to find a realtor who's easy going. David is professional, diligent and a good listener. He also doesn't BS. He tells it like it is when he's creating a strategy for you, yet a smooth-talker with the landlords. The bottom line is, he has your best interests in mind because he knows that a happy client is a repeat client- and that will definitely be the case with me." Spencer Zabiela

"David just recently landed me an amazing place in NYC. I was under a very limited amount of time to find a new home and David was able to find me an awesome new apartment for a great price and in an ideal location for work. The man knows how operate in times of pressure and I'm proud to call him my friend after going through the moving process with him. The man is honestly among the best of the best in the industry and I'd highly recommend him to anybody who is serious about finding the right home. "Tyler Clinton

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