

LINCOLN SQUARE

A monthly analysis of residential sales
in Lincoln Square, Manhattan

October 2017

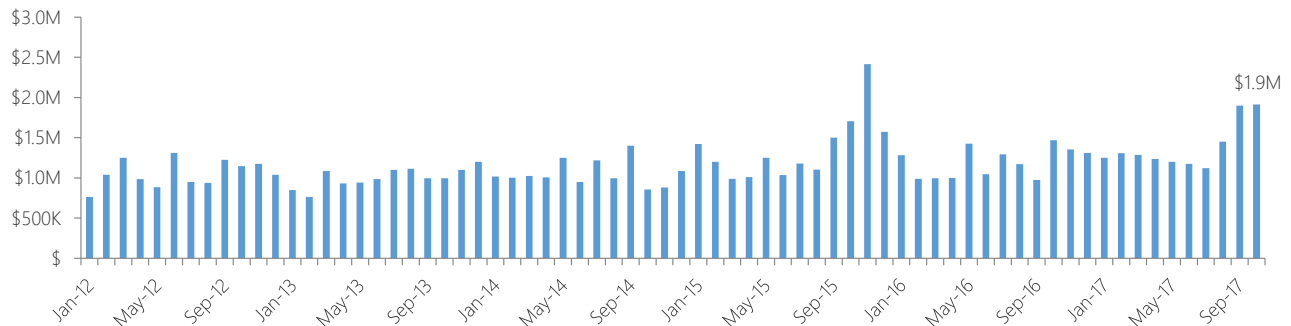


The RATNER Team Market Report

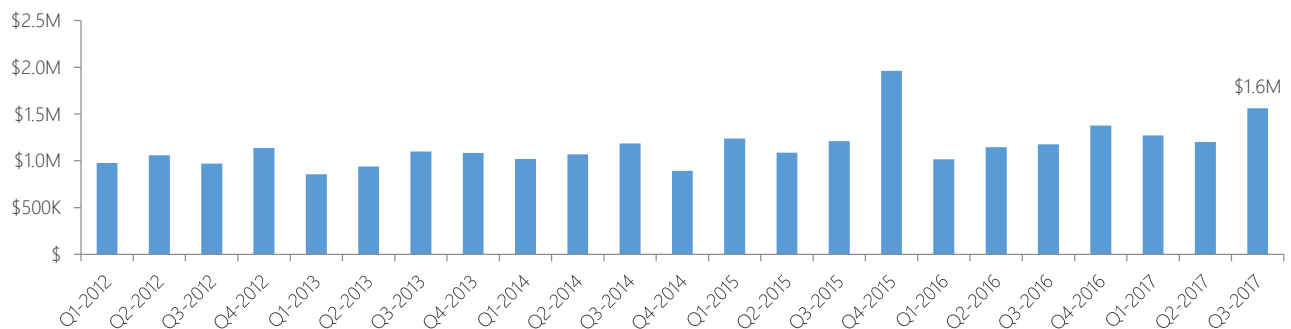
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RESIDENTIAL STATS

Median Sale Price by Month

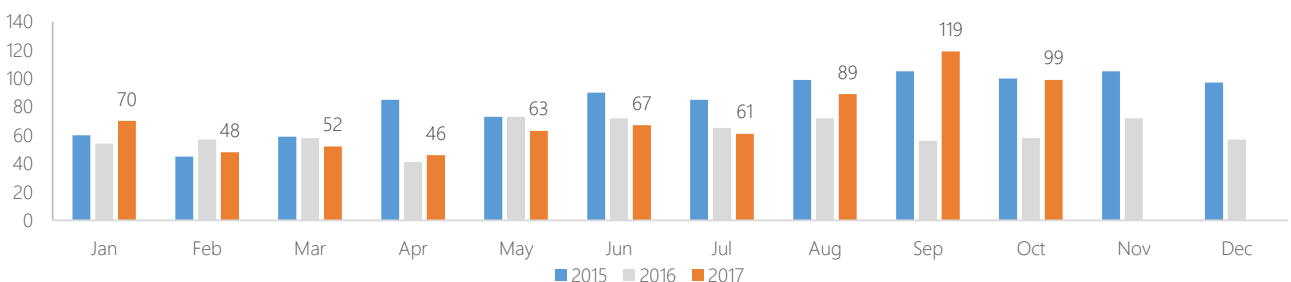


Median Sale Price by Quarter



Number of Transactions

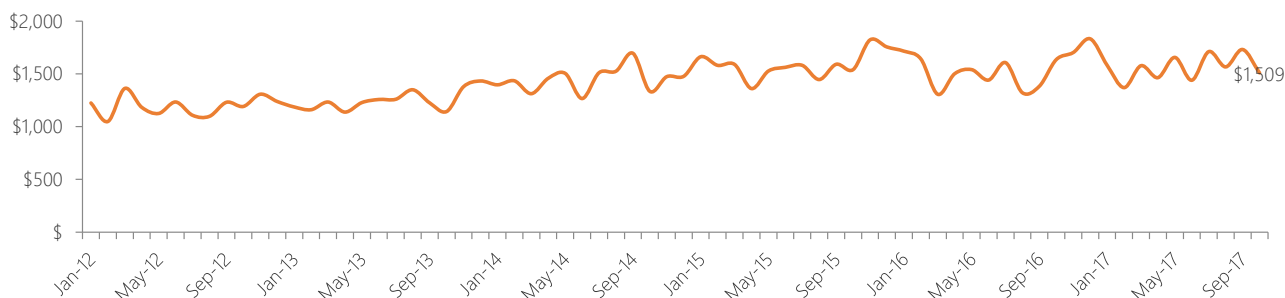
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2012	70	53	71	83	86	107	111	107	85	89	77	111
2013	63	52	42	81	94	92	116	112	79	90	69	79
2014	67	86	76	72	79	89	96	88	71	90	50	90
2015	60	45	59	85	73	90	85	99	105	100	105	97
2016	54	57	58	41	73	72	65	72	56	58	72	57
2017	70	48	52	46	63	67	61	89	119	99		



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Median Sale Price per Square Foot

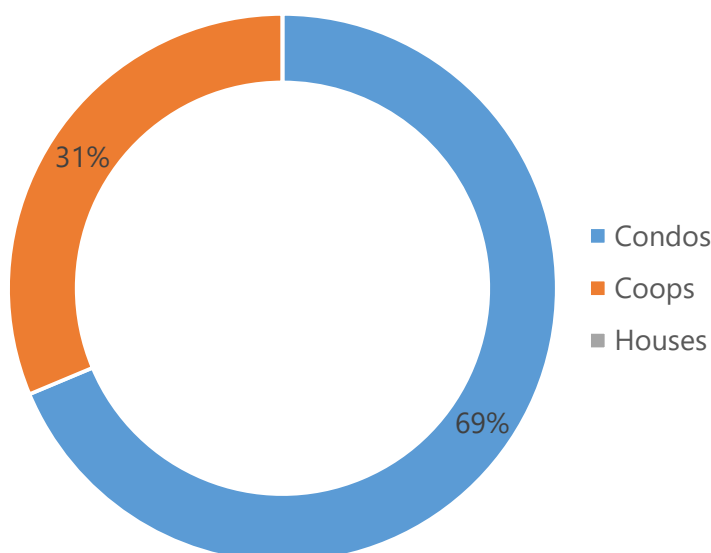


RESIDENTIAL SALES BREAKDOWN

Type of Residential Properties Sold

Property Type	Median sale price	Y-o-Y	Median sale price/sqft	Y-o-Y	Transactions
Condos	\$2,413,263	-3%	\$1,637	-20%	68
Coops	\$812,500	-15%	\$1,093	0%	31
Houses	-	-	-	-	0

Number of Sales by Building Type



LIST OF TRANSACTIONS

Address	BBL	Sale date	Sale price	Property type	Sqft
120 W 72 St #PH1	1-01143-1419	30-Oct-17	\$10,395,000	Condo	3,335
50 Riverside Blvd #27B	1-01171-2554	25-Oct-17	\$7,437,225	Condo	3,348
1 Central Park W #28C	1-01113-1418	10-Oct-17	\$7,300,000	Condo	1,591
70 Central Park W #15AB	1-01119-0036	4-Oct-17	\$6,301,117	Coop	
15 Central Park W #7M	1-01114-1327	25-Oct-17	\$6,250,000	Condo	1,540
200 Riverside Blvd #PH2A	1-01171-1073	31-Oct-17	\$4,450,000	Condo	2,088
240 Riverside Blvd #10E	1-01171-2194	31-Oct-17	\$3,800,000	Condo	1,946
155 W 70 St #14D	1-01142-1159	10-Oct-17	\$2,600,000	Condo	1,306
200 Riverside Blvd #PH2D	1-01171-1208	16-Oct-17	\$2,400,000	Condo	1,220
65 Central Park W #9A	1-01119-0029	17-Oct-17	\$2,200,000	Coop	1,350
2000 Broadway #25D	1-01140-2150	24-Oct-17	\$2,150,000	Condo	1,165
200 W End Ave #5H	1-01158-1526	5-Oct-17	\$2,150,000	Condo	1,313
200 Riverside Blvd #36D	1-01171-1196	2-Oct-17	\$2,000,000	Condo	1,325
200 Riverside Blvd #41C	1-01171-1156	13-Oct-17	\$2,000,000	Condo	1,326
101 W 67 St #52E	1-01139-1457	16-Oct-17	\$2,000,000	Condo	878
25 Central Park W #14S	1-01115-1306	10-Oct-17	\$1,995,000	Condo	945
11-17 W 69 St #6A	1-01122-0023	25-Oct-17	\$1,935,000	Coop	
130-138 W 67 St #3CD	1-01138-0053	25-Oct-17	\$1,895,000	Coop	
10 W End Ave #3K	1-01151-1264	17-Oct-17	\$1,880,000	Condo	1,249
161 W 61 St #14G	1-01132-1084	19-Oct-17	\$1,679,000	Condo	1,163
180 W End Ave #15L	1-01158-1107	16-Oct-17	\$1,620,000	Coop	
165 W End Ave #11M	1-01179-1008	18-Oct-17	\$1,599,000	Coop	
261-263 W 71 St #1	1-01163-0008	11-Oct-17	\$1,585,000	Coop	1,500
112 W 72 St #2G	1-01143-1306	31-Oct-17	\$1,555,000	Condo	700
1965 Broadway #10G	1-01138-1278	13-Oct-17	\$1,465,000	Condo	915
50 W 67 St #5F	1-01119-0050	11-Oct-17	\$1,465,000	Coop	1,000
5-13 W 65 St #4B	1-01118-0022	12-Oct-17	\$1,361,500	Coop	1,040
555 W 59 St #12E	1-01151-1370	13-Oct-17	\$1,350,000	Condo	800
140 W End Ave #16G	1-01158-1310	3-Oct-17	\$1,290,000	Coop	1,300
180 W End Ave #8A	1-01158-1107	12-Oct-17	\$1,282,500	Coop	
80 Riverside Blvd #3W	1-01171-4028	20-Oct-17	\$1,268,000	Condo	827
100 Riverside Blvd #7A	1-01171-3410	5-Oct-17	\$1,247,500	Condo	911
45 W 67 St #6F	1-01120-1008	3-Oct-17	\$1,175,000	Condo	1,032
220 Riverside Blvd #3G	1-01171-1635	25-Oct-17	\$999,000	Condo	906
235 W End Ave #9D	1-01182-1077	19-Oct-17	\$975,000	Condo	777
225-227 W 60 St #15A	1-01152-1048	18-Oct-17	\$900,000	Condo	719
235 W End Ave #8A	1-01182-1065	12-Oct-17	\$860,000	Condo	675
2039-2049 Broadway #10B	1-01162-0029	11-Oct-17	\$857,500	Coop	650
165 W End Ave #11B	1-01179-1008	23-Oct-17	\$830,000	Coop	
185 W End Ave #19H	1-01179-1212	6-Oct-17	\$825,000	Coop	925
165 W End Ave #6B	1-01179-1008	24-Oct-17	\$800,000	Coop	
230 W End Ave #16E	1-01162-0001	27-Oct-17	\$785,000	Coop	
140 W End Ave #9J	1-01158-1310	23-Oct-17	\$770,000	Coop	
130-138 W 67 St #6D	1-01138-0053	27-Oct-17	\$770,000	Coop	700
100 W 72 St #3A	1-01143-1002	5-Oct-17	\$755,000	Coop	
161 W 61 St #19D	1-01132-1118	20-Oct-17	\$740,000	Condo	467
150-156 W End Ave #11B	1-01158-1208	16-Oct-17	\$595,000	Coop	
160 W End Ave #21S	1-01158-1007	10-Oct-17	\$595,000	Coop	
36 W 69 St #4A	1-01121-0049	2-Oct-17	\$585,000	Coop	
170 W End Ave #20S	1-01158-1405	26-Oct-17	\$540,000	Coop	



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Address	BBL	Sale date	Sale price	Property type	Sqft
160 W End Ave #8B	1-01158-1007	3-Oct-17	\$530,000	Coop	
25 W 64 St #8C	1-01117-0019	17-Oct-17	\$434,000	Coop	400
25 W 64 St #5F	1-01117-0019	5-Oct-17	\$425,000	Coop	450
61 W 62 St #15D	1-01115-1506	6-Oct-17	\$226,592	Coop	
180 W End Ave #PSR47	1-01158-1107	12-Oct-17	\$105,200	Coop	



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THE RATNER TEAM



David Ratner

Commercial & Residential
Brooklyn Expert



Jessie Torres

NYC Condo, Co-op &
New Development Expert



Sandra Levykh

Residential Sales &
Rental Specialist



Nate Pfaff

Residential Sales &
Rental Specialist



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David Ratner

Commercial & Residential
Brooklyn Expert

Record setting commercial real estate investment specialist with over 16 years in sales, marketing & brand development

Ever since getting into NY real estate full time I've been able to set new records for the clients I've worked with, and the NYC brokerage firms I've worked for. That's not meant to brag, but an honor I've received and been given by the great people I've had the opportunity to add value to.

Today I am honored to be working the world's best established and most respected brand in the high end real estate space – Warren Lewis Sotheby's International Realty.

After falling in love with NYC, and Brooklyn in particular, I was compelled to participate in its property industry, the preservation of its historic places and culture, and helping to carefully curate its future through stylish, amazing, and beneficial new developments.

Whether it is fabulous makeovers of luxurious Brownstones, planning and unleashing the potential of world class new condominium buildings, or revitalizing commercial and mixed use developments on the edge of Brooklyn and Manhattan's trend setting frontiers you'll be hard pressed to find someone as passionate, connected, and capable to help.

I offer multilingual assistance in English, Hebrew, and Russian, and when I'm not in the office or on a development site you might catch me recharging at and exploring NYC's best restaurants, martial arts studios, or parks with my wife and Golden Retriever, Dean.

I come from a strong financial planning background, so bring an adeptness to the numbers and appreciation of confidentiality to the table that many others in this business simply don't seem to offer.

The bottom line is that I am **the NYC real estate guy** to best help with your questions and commercial real estate and investment property needs. **I am YOUR real estate guy in NYC!**

Awards and Recognitions:

"Deal of the Year Award Winner 2016"

"Top 40 Stars Under 40 Award Winner 2017"



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Jessie Torres

NYC Condo, Co-op &
New Development Expert

Setting the benchmark for service & experience in the NYC property market

Whether you know exactly what you want and just need help getting it, or have no idea where to start, I'm here to help!

My experience working with hundreds of NYC real estate buyers, renters, sellers, and developers, including new property representation has given me an incredible appreciation for each individual's, investor's, and families' tastes and needs for their space in NYC.

I am undaunted by challenge. Bring your deal or needs list, even if no one else has been able to help, or has tried so far. I'm confident I can get you the result you need.

My decade plus experience working in the country's top financial institutions prior to being on the frontline of real estate has added to my skills, as well as earning my Masters in Information Sciences; gives me an edge in marketing and property management which gives my clients a huge advantage in the market.

I can serve clients in English, French, and Spanish. And when I'm not out showing property you might find me hosting a dinner party with new cuisines and wines I've found around the world, or visiting your favorite international destinations for a little scuba diving or honing my Latin dance skills.



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New York City explorer and real estate curator

On arriving in Brooklyn I set off on a journey to explore all the best spots in the borough. I'm still on that adventure, and every day it enables me to help someone new to find just their perfect place for them to live in NYC.

Sandra Levykh

Residential Sales &
Rental Specialist

There are so many diverse neighborhoods, streets, and buildings, even just in Brooklyn. And while they are all great, there is the ideal fit for each person.

My quest to find the most beautiful parks to read a morning book, hunt down the best cafes, figure out the best homes for catching regular shows and enjoying NY's art scene, has all helped, and means I can help you hone right in on the neighborhood or building which will maximize your life.

Condo, co-op, single family home, rental or purchase, I can streamline your search and make getting a great deal on your next slice of New York real estate far easier than you imagine.

I live and breathe NYC and its never sleeping symphony of culture. I can serve you in both English and Russian. I'm sure you'll find my calm demeanor, but focused energy a powerful perk in your property search. And for those new to the city I'd love to take you on a tour of the best museums, theaters, yoga studios, and performing arts academies.

Awards and Recognitions:

"Rookie of the Year Award Winner 2016"



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Delivering happiness one home at a time



Nate Pfaff

Residential Sales &
Rental Specialist

My love for New York City and its people have made working in real estate and helping others secure their perfect space a dream come true.

You can't help fall in love with the New York life, its architecture, history, and culture. Although I've traveled the globe there is really nowhere else I could dream of calling home.

I'm convinced that a well-suited home is one of the pillars of happiness. Of course while NYC is famous for its many varied types of real estate, and is home to some of the most fabulous homes and condos on the planet, finding and securing the right spot amongst all the others looking can be a bit of a challenge. That's where I come in

I'd love to help you become one of the hundreds of individuals and families I've connected with just the right space in NYC.

You'll find working with us a unique experience, where a true professional will actually take the time to get to know your needs and tastes, curate the best short list of properties which match your needs, and provide a pleasant process throughout.

We serve all of NYC's famous boroughs, though particularly specialize in the bubbling borough of Brooklyn which in many ways has overtaken Manhattan as the place to live, work, and play.

Everything I've done previously from teaching history to high schoolers to founding a gourmet food firm, and even becoming a self-proclaimed Mozart aficionado has all led up to empowering to serve my NY real estate clients in incredible ways.



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1031 Qualified Intermediary	Estate Planing	Interior Designers	Restoration Specialists
Appraisers & Inspectors	Expediters	Ironwork Professionals	Roofers
Architects	Exterminators	Kitchen & Bathroom Specialists	Rubbish Removal Companies
Artist & Artisans	Fences & Gates Specialists	Landscape Design	School Consultants
Attorneys	Fireplaces	Landscapers & Gardeners	Spiritual Experts
Bankers	Floor & Carpet Professionals	Lawn & Sprinklers Experts	Stair Building & Repair Specialists
Cabinets	Furniture	Lighting Experts	Stone & Tile Professionals
Carpenters	Garage & Drivaway	Locksmith	Structural Engineers
Chimney & Fireplace Specialists	General Contractors	Mortgage Professionals	Surveyors
Cleaners	Glass & Shower Doors	Moving & Storage Experts	Title Companies
Closet Designers	Handymen	Painters & Plasteres	Wealth Managers
CO Experts	Home Automation Specialists	Plumbing Contractors	Window Professionals
Decks & Patios Specialists	Home Security Installers	Property Compliance	Wine Cellars
Demolition Experts	Home Stagers	Property Managers	Zoning & Land Use Experts
Door Experts	Hvac Professionals	Renewable Energy Specialists	
Electricians	Insurance Agents	Renovation Professionals	

www.RatnerTeamVendors.com



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THE BROOKLYN MADE REAL ESTATE SHOW

From the Ratner Team, this is the Brooklyn Made Real Estate Podcast, a show about Brooklyn real estate and the professionals behind one of the hottest real estate markets in the world.

Brooklyn Made Real Estate is a one-stop shop for anyone interested in New York real estate, getting connected with local experts and learning how to make smarter decisions and leveraging your assets.

Each week our show will feature real estate news and interviews with local professionals that we are eager for you to meet.

www.TheBrooklynMadeShow.com



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