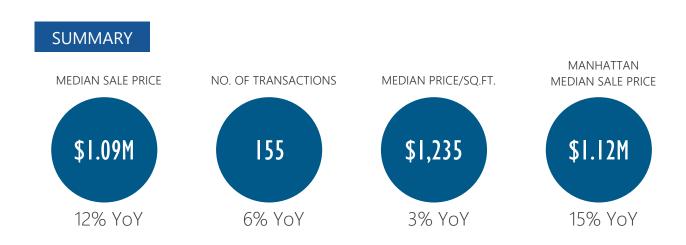




Residential Market Report, August 2017 Lenox Hill, Manhattan



NEIGHBORHOOD BOUNDARIES



RESIDENTIAL STATS

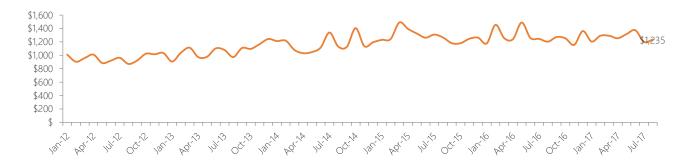


Number of Transactions

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2012	94	103	91	113	147	176	127	143	120	128	144	236
2013	108	100	129	146	155	200	194	184	152	176	120	175
2014	160	113	125	139	140	156	180	169	117	155	106	139
2015	122	105	145	130	121	191	182	161	142	137	107	145
2016	123	127	113	127	126	148	131	146	129	100	89	99
2017	117	106	95	98	151	170	118	155				



Median Sale Price per Square Foot

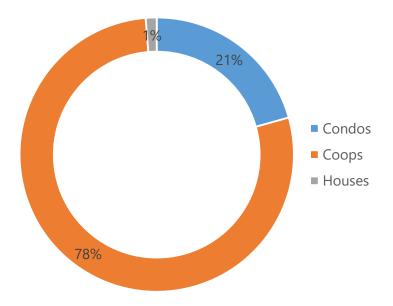


RESIDENTIAL SALES BREAKDOWN

Type of Residential Properties Sold

Property Type	Median sale price	Y-o-Y	Median sale price/sqft	Y-o-Y	Transactions
Condos	\$2,119,163	24%	\$1,637	1%	32
Coops	\$870,000	9%	\$1,050	10%	121
Houses	\$5,300,000	-33%	\$1,567	-32%	2

Number of Sales by Building Type



LIST OF TRANSACTIONS

Address	BBL	Sale date	Sale price	Property type	Sqft
888 Park Ave #14A	1-01393-0033	9-Aug-17	\$13,750,000	Соор	
920 5 Ave #9B	1-01387-0069	30-Aug-17	\$7,300,000	Соор	
200 E 62 St #30D	1-01416-1117	14-Aug-17	\$6,879,708	Condo	1,742
300 E 77 St #2728B	1-01451-1082	15-Aug-17	\$6,700,000	Condo	4,254
114 E 72 St #PH	1-01406-0065	16-Aug-17	\$6,352,000	Соор	,
249 E 71 St	1-01426-0018	7-Aug-17	\$6,350,000	House	2,700
910 5 Ave #9D	1-01387-0001	9-Aug-17	\$5,875,000	Соор	3,400
188 E 78 St #23B	1-01412-1159	1-Aug-17	\$5,600,000	Condo	2,874
15 E 69 St #4D	1-01384-1133	11-Aug-17	\$5,500,000	Condo	2,476
943-953 Lexington Ave #10A	1-01404-0022	29-Aug-17	\$5,100,000	Соор	,
781-783 5 Ave #1701	1-01374-0001	23-Aug-17	\$4,800,000	Coop	1,700
255 E 74 St #18C	1-01429-1154	4-Aug-17	\$4,600,000	Condo	2,054
570-574 Park Ave #8B	1-01377-0040	23-Aug-17	\$4,300,000	Соор	
108 E 78 St	1-01412-0167	1-Aug-17	\$4,250,000	House	5,436
200 E 66 St #E1602	1-01420-1489	1-Aug-17	\$4,210,000	Condo	1,997
1030-1048 3 Ave #4CD	1-01396-0033	29-Aug-17	\$4,162,500	Соор	,
40 E 78 St #4H	1-01392-1194	21-Aug-17	\$3,600,000	Condo	1,679
10 E 70 St #4C	1-01384-0063	23-Aug-17	\$3,407,000	Соор	,
901 Lexington Ave #6N	1-01402-0021	17-Aug-17	\$3,325,000	Соор	2,700
200 E 66 St #E1207	1-01420-1578	29-Aug-17	\$3,325,000	Condo	1,676
300 E 64 St #21A	1-01438-3673	25-Aug-17	\$3,300,000	Condo	1,864
188 E 64 St #2903	1-01398-1102	10-Aug-17	\$3,125,000	Condo	1,386
400 E 67 St #22C	1-01461-1103	21-Aug-17	\$3,035,000	Condo	1,773
170 E 77 St #7A	1-01411-1130	10-Aug-17	\$3,016,721	Condo	3,909
815 Park Ave #12B	1-01409-0069	30-Aug-17	\$2,925,000	Coop	2,000
40 E 78 St #9F	1-01392-1176	14-Aug-17	\$2,900,000	Condo	1,295
815 Park Ave #11B	1-01409-0069	1-Aug-17	\$2,750,000	Соор	1,800
300 E 62 St #2702	1-01436-1102	8-Aug-17	\$2,750,000	Condo	1,940
29 E 64 St #2D	1-01379-0021	2-Aug-17	\$2,625,000	Соор	,
829 Park Ave #9C	1-01410-0069	15-Aug-17	\$2,625,000	Соор	1,850
650 Park Ave #9D	1-01381-0038	31-Aug-17	\$2,600,000	Coop	•
1334-1344 3 Ave #15B	1-01411-0040	24-Aug-17	\$2,375,000	Соор	1,500
1325 1 Ave #B1410	1-01446-0023	31-Aug-17	\$2,300,000	Coop	
315 E 72 St #5H	1-01447-0009	24-Aug-17	\$2,200,000	Соор	1,800
125 E 63 St #9A	1-01398-0010	9-Aug-17	\$2,200,000	Coop	
930 5 Ave #6E	1-01389-0001	24-Aug-17	\$2,150,000	Соор	
166 E 63 St #14J	1-01397-1329	21-Aug-17	\$2,119,163	Condo	1,202
931-941 Lexington Ave #8J	1-01403-0033	1-Aug-17	\$2,100,000	Coop	1,437
1050 3 Ave #12D	1-01397-0033	23-Aug-17	\$2,000,000	Coop	
180 E 79 St #18A	1-01413-0040	24-Aug-17	\$2,000,000	Coop	
1091-1097 Lexington Ave #15C	1-01411-0053	23-Aug-17	\$2,000,000	Coop	1,200
166 E 63 St #5J	1-01397-1245	21-Aug-17	\$1,967,794	Condo	1,202
301 E 69 St #19B	1-01444-1003	23-Aug-17	\$1,920,000	Coop	1,550
301 E 69 St #18B	1-01444-1003	3-Aug-17	\$1,867,400	Соор	1,700
305 E 72 St #13DE	1-01447-1002	4-Aug-17	\$1,860,000	Соор	2,000
773-781 Lexington Ave #11E	1-01395-0050	24-Aug-17	\$1,850,000	Соор	
333 E 69 St #6C	1-01444-0015	11-Aug-17	\$1,815,000	Coop	
1461 1 Ave #17EF	1-01451-0023	15-Aug-17	\$1,795,000	Соор	1,600
1296-1304 3 Ave #16E	1-01409-0040	7-Aug-17	\$1,699,000	Coop	1,250
950 Madison Ave #9B	1-01389-0056	22-Aug-17	\$1,687,500	Соор	
		-			

Address	BBL	Sale date	Sale price	Property type	Sqft
530 E 76 St #17G	1-01487-1294	3-Aug-17	\$1,660,000	Condo	1,007
340 E 72 St #MR1	1-01446-0038	22-Aug-17	\$1,655,000	Соор	
188 E 64 St #802	1-01398-1044	16-Aug-17	\$1,588,000	Condo	868
151-189 E 76 St #8E	1-01411-0023	30-Aug-17	\$1,540,000	Coop	
1010 3 Ave #5F	1-01395-1002	10-Aug-17	\$1,500,000	Соор	1,400
400 E 70 St #2904	1-01464-1176	3-Aug-17	\$1,450,000	Condo	1,066
118 E 60 St #29G	1-01394-0007	15-Aug-17	\$1,440,000	Coop	1,350
157-163 E 72 St #3D	1-01407-1031	2-Aug-17	\$1,395,000	Condo	930
200 E 66 St #A0302	1-01420-1030	18-Aug-17	\$1,389,375	Condo	948
303 E 60 St #8B	1-01435-1017	17-Aug-17	\$1,385,000	Condo	1,114
931-941 Lexington Ave #4R	1-01403-0033	22-Aug-17	\$1,325,000	Coop	,
315 E 65 St #3B	1-01440-0005	15-Aug-17	\$1,295,000	Соор	1,456
1329 2 Ave #11P	1-01425-1002	14-Aug-17	\$1,275,000	Соор	1,150
47 E 67 St #6	1-01382-0031	23-Aug-17	\$1,275,000	Соор	900
571-575 Park Ave #1507	1-01397-0069	24-Aug-17	\$1,275,000	Соор	500
315-319 E 70 St #6H	1-01445-0007	29-Aug-17	\$1,240,000	Соор	
1250-1268 3 Ave #20A	1-01407-0033	3-Aug-17	\$1,215,000	Соор	
420 E 72 St #20D	1-01466-0037	2-Aug-17	\$1,200,000	Соор	1,050
207 E 74 St #PHG	1-01429-0005	3-Aug-17	\$1,125,000	Соор	900
1408 2 Ave #15E	1-01448-0003	15-Aug-17	\$1,100,000	Соор	300
166 E 63 St #12E	1-01397-1317	16-Aug-17	\$1,075,000	Condo	805
524 E 72 St #32B	1-01483-1070	8-Aug-17	\$1,062,500	Condo	775
315-319 E 70 St #8K	1-01445-0007	15-Aug-17	\$1,050,000	Coop	1,000
1065 Lexington Ave #9B	1-01410-1102	9-Aug-17	\$999,900	Соор	1,000
301 E 69 St #7G	1-01444-1003	17-Aug-17	\$990,000	Соор	950
515 E 72 St #6M	1-01484-1066	25-Aug-17	\$967,500	Condo	611
1143-1147 York Ave #5F	1-01456-0026	28-Aug-17	\$962,246	Coop	V11
220 E 65 St #14J	1-01419-1692	14-Aug-17	\$950,000	Condo	690
325 E 77 St #3J	1-01452-0010	2-Aug-17	\$901,000	Coop	993
359 E 68 St #9B	1-01443-1018	10-Aug-17	\$900,000	Condo	635
57 E 75 St #1F	1-01390-0132	8-Aug-17	\$898,000	Coop	825
681-689 Madison Ave #4D	1-01376-0051	2-Aug-17	\$890,000	Соор	020
118 E 60 St #20B	1-01394-0007	16-Aug-17	\$890,000	Соор	850
1296 2 Ave #9J	1-01443-0001	28-Aug-17	\$870,000	Соор	030
1296 2 Ave #4P	1-01443-0001	24-Aug-17	\$850,000	Соор	850
1334-1344 3 Ave #7L	1-01411-0040	15-Aug-17	\$834,000	Соор	750
220 E 67 St #3E	1-01421-0037	29-Aug-17	\$830,000	Соор	900
530-538 E 72 St #9A	1-01483-0028	23-Aug-17	\$825,000	Соор	
245-251 E 72 St #9F	1-01427-0018	28-Aug-17	\$825,000	Соор	750
1344 1 Ave #7F	1-01467-0001	1-Aug-17	\$820,000	Соор	. 50
1285-1291 1 Ave #11C	1-01444-0023	1-Aug-17	\$818,000	Соор	950
1175 York Ave #20	1-01458-1103	21-Aug-17	\$815,000	Соор	800
167-173 E 78 St #3B	1-01413-0027	29-Aug-17	\$810,000	Соор	
1334-1344 3 Ave #11F	1-01411-0040	2-Aug-17	\$810,000	Соор	
230 E 73 St #7B	1-01427-0030	8-Aug-17	\$805,000	Соор	
1131-1149 3 Ave #19P	1-01421-0001	1-Aug-17	\$800,000	Соор	
420 E 72 St #12C	1-01466-0037	17-Aug-17	\$800,000	Соор	
419 E 78 St #1B	1-01473-0013	17-Aug-17	\$775,000	Соор	850
1230-1248 3 Ave #27A	1-01406-0041	17-Aug-17	\$770,000	Соор	030
205 E 78 St #8T	1-01433-1002	25-Aug-17	\$770,000	Соор	850
203 2 10 31 "01	1 01-33 1002	25 / lag 1/	Ψ110,000	Coop	030

Address	BBL	Sale date	Sale price	Property type	Sqft
1175 York Ave #W3	1-01458-1103	21-Aug-17	\$756,000	Соор	
1222 2 Ave #8D	1-01439-0001	15-Aug-17	\$750,000	Соор	750
20 E 68 St #12B	1-01382-1003	31-Aug-17	\$747,000	Соор	
343 E 74 St #6B	1-01449-1302	7-Aug-17	\$707,000	Соор	800
308 E 79 St #9E	1-01453-0043	9-Aug-17	\$700,000	Соор	925
1401-1407 York Ave #10J	1-01469-0028	11-Aug-17	\$700,000	Соор	875
353 E 72 St #25B	1-01447-0019	7-Aug-17	\$700,000	Соор	
1401-1407 York Ave #18F	1-01469-0028	8-Aug-17	\$665,000	Соор	800
420 E 72 St #17F	1-01466-0037	23-Aug-17	\$655,000	Соор	
435 E 77 St #9F	1-01472-0014	16-Aug-17	\$650,000	Соор	
435 E 77 St #7E	1-01472-0014	29-Aug-17	\$630,000	Соор	
1156 3 Ave #3J	1-01402-1002	3-Aug-17	\$629,000	Соор	
1156 3 Ave #3H	1-01402-1002	8-Aug-17	\$620,000	Соор	600
205 E 78 St #2B	1-01433-1002	4-Aug-17	\$612,000	Соор	800
1478 1 Ave #5J	1-01471-0045	29-Aug-17	\$610,000	Соор	
315 E 65 St #PHA	1-01440-0005	7-Aug-17	\$600,000	Соор	600
1131-1149 3 Ave #4F	1-01421-0001	2-Aug-17	\$600,000	Соор	
315 E 77 St #3H	1-01452-0006	17-Aug-17	\$590,000	Соор	
405 E 63 St #11H	1-01458-0005	1-Aug-17	\$585,000	Соор	
405 E 63 St #2F	1-01458-0005	16-Aug-17	\$572,500	Соор	750
343 E 74 St #UNIT2	1-01449-1302	21-Aug-17	\$565,250	Соор	
230 E 79 St #20D	1-01433-0034	10-Aug-17	\$550,000	Coop	
1440 2 Ave #11J	1-01450-0001	1-Aug-17	\$549,000	Соор	500
300 E 62 St #505	1-01436-1016	25-Aug-17	\$520,000	Condo	366
1420 York Ave #4C	1-01487-1037	25-Aug-17	\$500,000	Condo	415
1131-1149 3 Ave #10G	1-01421-0001	1-Aug-17	\$500,000	Coop	
210-216 E 73 St #5F	1-01427-0038	9-Aug-17	\$499,999	Coop	
1010 3 Ave #16L	1-01395-1002	24-Aug-17	\$487,000	Coop	
300 E 71 St #17D	1-01445-1002	9-Aug-17	\$482,500	Coop	
435 E 77 St #5G	1-01472-0014	10-Aug-17	\$470,000	Coop	
509-523 E 77 St #2K	1-01489-0008	17-Aug-17	\$460,324	Coop	
1461 1 Ave #3J	1-01451-0023	23-Aug-17	\$450,000	Coop	500
332 E 77 St #12	1-01451-0039	2-Aug-17	\$402,500	Coop	
860 5 Ave #SR3	1-01382-0069	15-Aug-17	\$375,000	Coop	
233 E 69 St #14O	1-01424-1003	11-Aug-17	\$375,000	Coop	450
310-312 E 70 St #11V	1-01444-0043	14-Aug-17	\$355,000	Coop	450
311 E 75 St #1D	1-01450-0008	17-Aug-17	\$325,000	Coop	
1202 2 Ave #17G	1-01438-0001	18-Aug-17	\$310,000	Coop	
955-967 Madison Ave #3EH	1-01390-0023	9-Aug-17	\$20,280	Coop	
118 E 60 St #14HAL	1-01394-0007	1-Aug-17	\$19,934	Соор	

THE RATNER TEAM



David Ratner Investment Sales Retail Leasing Residential Sales & Rentals



Nate Pfaff Residential Sales & Rental Specialist



Sandra Levykh Residential Sales & Rental Specialist



John D. "Dan" Connolly Residential & Commercial Sales



Jessie Torres NYC Condo, Co-op & New Development Expert





















David Ratner

Investment Sales Retail Leasing Residential Sales & Rentals

Record setting commercial real estate investment specialist with over 16 years in sales, marketing & brand development

Ever since getting into NY real estate full time I've been able to set new records for the clients I've worked with, and the NYC brokerage firms I've worked for. That's not meant to brag, but an honor I've received and been given by the great people I've had the opportunity to add value to.

Today I am honored to be working the world's best established and most respected brand in the high end real estate space -Warren Lewis Sotheby's International Realty.

After falling in love with NYC, and Brooklyn in particular, I was compelled to participate in its property industry, the preservation of its historic places and culture, and helping to carefully curate its future through stylish, amazing, and beneficial new developments.

Whether it is fabulous makeovers of luxurious Brownstones, planning and unleashing the potential of world class new condominium buildings, or revitalizing commercial and mixed use developments on the edge of Brooklyn and Manhattan's trend setting frontiers you'll be hard pressed to find someone as passionate, connected, and capable to help.

I offer multilingual assistance in English, Hebrew, and Russian, and when I'm not in the office or on a development site you might catch me recharging at and exploring NYC's best restaurants, martial arts studios, or parks with my wife and Golden Retriever, Dean.

I come from a strong financial planning background, so bring an adeptness to the numbers and appreciation of confidentially to the table that many others in this business simply don't seem to offer.

The bottom line is that I am the NYC real estate guy to best help with your questions and commercial real estate and investment property needs. I am YOUR real estate guy in NYC!

Awards and Recognitions:

"Deal of the Year Award Winner 2016" "Top 40 Stars Under 40 Award Winner 2017"





John D. "Dan"
Connolly
Residential &

Commercial Sales

John D. "Dan" Connolly approaches real estate in a holistic way. Dan's background in becoming a real estate salesperson was a natural progression. He was a mortgage loan officer for five years, he understands what the worth of a house is, because he is a residential assistant appraiser.

He understands how to listen to a person who wants to make their dream home become a reality because he has sat with many people over the years as a financial advisor (a Registered Investment Advisor) helping them achieve their financial goals.

Dan puts those life experiences to good use as he understands the process for purchasing a home from start to finish as a real estate person. Dan started his own networking group, and as such deals with a number of real estate attorneys, who advise him. Dan sees his role as a real estate representative as more than just selling real estate – for him it is about helping each client find their 'dream home' and to help improve the quality of their lives.

His first sale was a VA loan in which he helped Roland, a veteran find his first 'dream' home: "Dan helped us from start to finish and honestly without Dan, it would never have happened".

Dan has worked with the public all his life. Dan was in the Naval reserves for eight years and was honored at MCU Park in 2011 for his time served in the military. Also, Dan has worked with city and state employees for close to twenty years, helping them maximize their pension and now, helping them to find their dream home. Dan hails from Brooklyn and has been a resident of Kensington for twenty years.



Jessie Torres

NYC Condo, Co-op & New Development Expert

Setting the benchmark for service & experience in the NYC property market

Whether you know exactly what you want and just need help getting it, or have no idea where to start, I'm here to help!

My experience working with hundreds of NYC real estate buyers, renters, sellers, and developers, including new property representation has given me an incredible appreciation for each individual's, investor's, and families' tastes and needs for their space in NYC.

I am undaunted by challenge. Bring your deal or needs list, even if no one else has been able to help, or has tried so far. I'm confident I can get you the result you need.

My decade plus experience working in the country's top financial institutions prior to being on the frontline of real estate has added to my skills, as well as earning my Masters in Information Sciences; gives me an edge in marketing and property management which gives my clients a huge advantage in the market.

I can serve clients in English, French, and Spanish. And when I'm not out showing property you might find me hosting a dinner party with new cuisines and wines I've found around the world, or visiting your favorite international destinations for a little scuba diving or honing my Latin dance skills.



Nate Pfaff

Residential Sales & Rental Specialist

Delivering happiness one home at a time

My love for New York City and its people have made working in real estate and helping others secure their perfect space a dream come true.

You can't help fall in love with the New York life, its architecture, history, and culture. Although I've traveled the globe there is really nowhere else I could dream of calling home.

I'm convinced that a well-suited home is one of the pillars of happiness. Of course while NYC is famous for its many varied types of real estate, and is home to some of the most fabulous homes and condos on the planet, finding and securing the right spot amongst all the others looking can be a bit of a challenge. That's where I come in

I'd love to help you become one of the hundreds of individuals and families I've connected with just the right space in NYC.

You'll find working with us a unique experience, where a true professional will actually take the time to get to know your needs and tastes, curate the best short list of properties which match your needs, and provide a pleasant process throughout.

We serve all of NYC's famous boroughs, though particularly specialize in the bubbling borough of Brooklyn which in many ways has overtaken Manhattan as the place to live, work, and play.

Everything I've done previously from teaching history to high schoolers to founding a gourmet food firm, and even becoming a self-proclaimed Mozart aficionado has all led up to empowering to serve my NY real estate clients in incredible ways.



New York City explorer and real estate curator

On arriving in Brooklyn I set off on a journey to explore all the best spots in the borough. I'm still on that adventure, and every day it enables me to help someone new to find just their perfect place for them to live in NYC.

Sandra Levykh

Residential Sales & Rental Specialist

There are so many diverse neighborhoods, streets, and buildings, even just in Brooklyn. And while they are all great, there is the ideal fit for each person.

My quest to find the most beautiful parks to read a morning book, hunt down the best cafes, figure out the best homes for catching regular shows and enjoying NY's art scene, has all helped, and means I can help you hone right in on the neighborhood or building which will maximize your life.

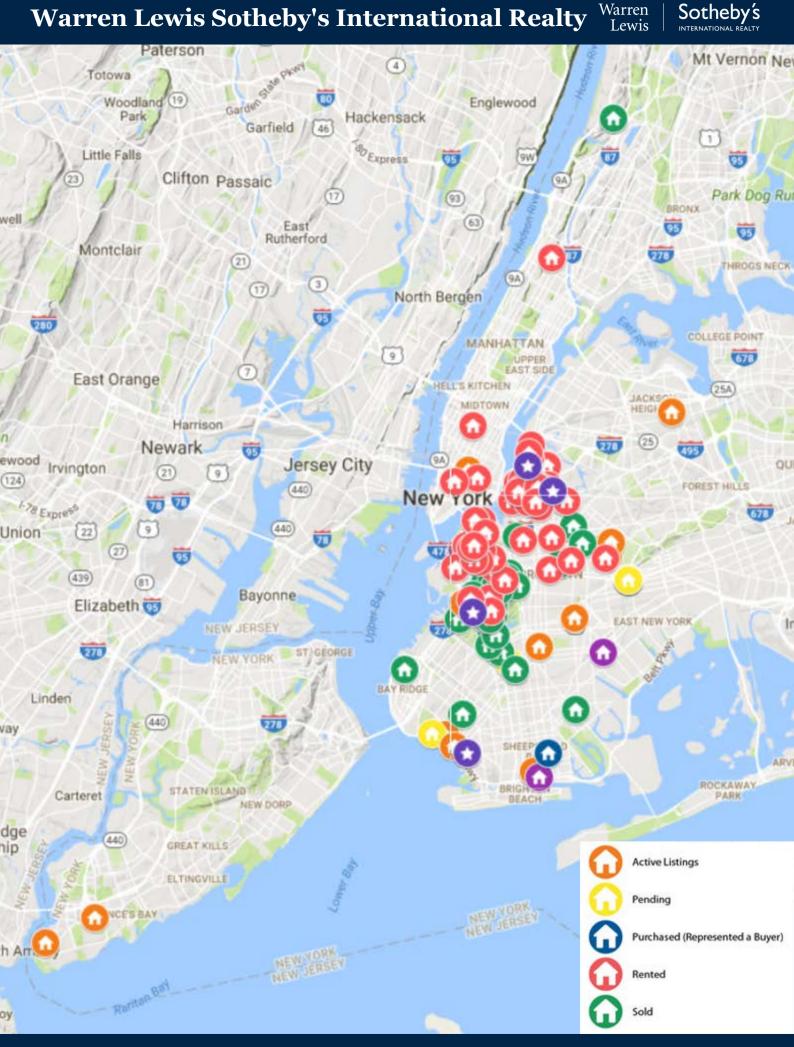
Condo, co-op, single family home, rental or purchase, I can streamline your search and make getting a great deal on your next slice of New York real estate far easier than you imagine.

I live and breathe NYC and its never sleeping symphony of culture. I can serve your in both English and Russian. I'm sure you'll find my calm demeanor, but focused energy a powerful perk in your property search. And for those new to the city I'd love to take you on a tour of the best museums, theaters, yoga studios, and performing arts academies.

Awards and Recognitions:

"Rookie of the Year Award Winner 2016"









1031 Qualified Intermediary	Estate Planing	Interior Designers	Restoration Specialists
Appraisers & Inspectors	Expediters	Ironwork Professionals	Roofers
Architects	Exterminators	Kitchen & Bathroom Specialists	Rubbish Removal Companies
Artist & Artisans	Fences & Gates Specialists	Landscape Design	School Consultants
Attorneys	Fireplaces	Landscapers & Gardeners	Spiritual Experts
Bankers	Floor & Carpet Professionals	Lawn & Sprinklers Experts	Stair Building & Repair Specialists
Cabinets	Furniture	Lighting Experts	Stone & Tile Professionals
Carpenters	Garage & Drivaway	Locksmith	Structural Engineers
Chimney & Fireplace Specialists	General Contractors	Mortgage Professionals	Surveyors
Cleaners	Glass & Shower Doors	Moving & Storage Experts	Title Companies
Closet Designers	Handymen	Painters & Plasteres	Wealth Managers
CO Experts	Home Automation Specialists	Plumbing Contractors	Window Professionals
Decks & Patios Specialists	Home Security Installers	Property Compliance	Wine Cellars
Demolition Experts	Home Stagers	Property Managers	Zoning & Land Use Experts
Door Experts	Hvac Professionals	Renewable Energy Specialists	
Electricians	Insurance Agents	Renovation Professionals	

www.RatnerTeamVendors.com





THE BROOKLYN MADE REAL ESTATE SHOW

From the Ratner Team, this is the Brooklyn Made Real Estate Podcast, a show about Brooklyn real estate and the professionals behind one of the hottest real estate markets in the world.

Brooklyn Made Real Estate is a one-stop shop for anyone interested in New York real estate, getting connected with local experts and learning how to make smarter decisions and leveraging your assets.

Each week our show will feature real estate news and interviews with local professionals that we are eager for you to meet.

www.TheBrooklynMadeShow.com









