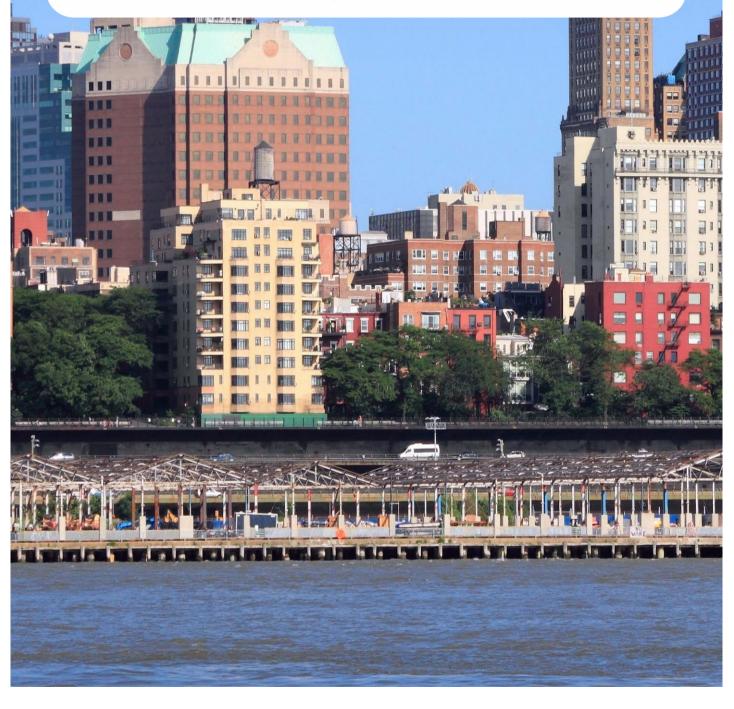


COLUMBIA STREET WATERFRONT DISTRICT

A quarterly analysis of multifamily sales in Columbia Street Waterfront District, Brooklyn

4th Quarter 2016



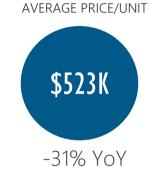


Multifamily Market Report, 4th Quarter 2016 Columbia Street Waterfront District, Brooklyn

SUMMARY









NEIGHBORHOOD BOUNDARIES



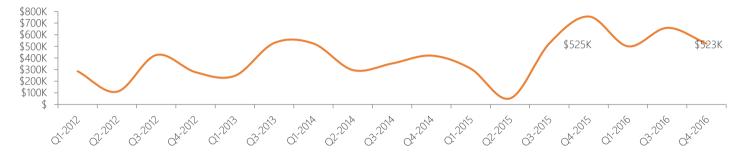


MULTIFAMILY STATS





Average Sale Price per Unit



Number of Units Sold

| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 15 | 12 | 8 |
| Q2 | 24 | 3 | - |
| Q3 | 21 | 4 | 11 |
| 04 | 5 | 3 | 26 |



Number of Buildings Sold

| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 5 | 2 | 2 |
| Q2 | 4 | 1 | - |
| Q3 | 5 | 1 | 3 |
| Q4 | 1 | 1 | 5 |

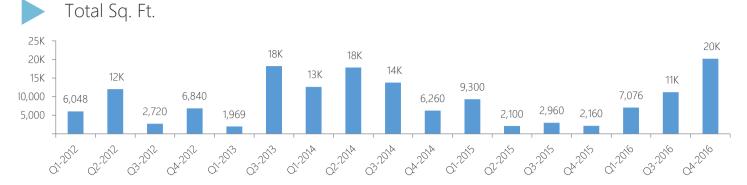


Number of Transactions

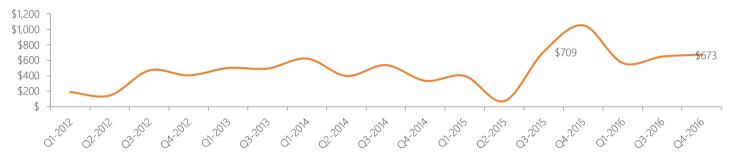
| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 5 | 2 | 2 |
| Q2 | 3 | 1 | - |
| Q3 | 4 | 1 | 3 |
| 04 | 1 | 1 | 5 |









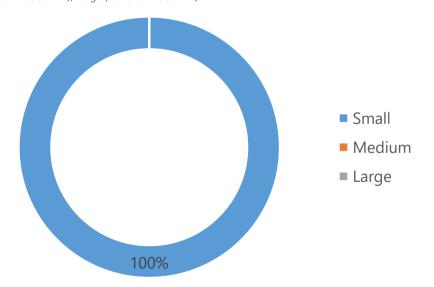


MULTIFAMILY SIZE

Size of Multifamily Properties Sold

| Multifamily size | Avg. price/unit | Y-o-Y | Avg. price/sqft | Y-o-Y | Sales volume | Sales | Buildings | Units |
|------------------|-----------------|-------|-----------------|-------|--------------|-------|-----------|-------|
| Small | \$523,077 | -31% | \$673 | -36% | \$13,600,000 | 5 | 5 | 26 |
| Medium | - | - | - | - | \$0 | 0 | 0 | 0 |
| Large | - | - | - | - | \$0 | 0 | 0 | 0 |

Small (up to 10 units), Medium (between 10 and 50 units), Large (more than 50 units)





LIST OF TRANSACTIONS

| Address | Sale date | Sale price | Property type | Units | Sqft | Price/sqft | Pkg. deal |
|---------------|-----------|-------------|-------------------|-------|-------|------------|-----------|
| 81 Warren St | 6-Oct-16 | \$3,250,000 | Small multifamily | 4 | 2,960 | \$1,098 | No |
| 108 Baltic St | 7-Oct-16 | \$3,200,000 | Small multifamily | 8 | 6,000 | \$533 | No |
| 110 Baltic St | 7-Oct-16 | \$3,200,000 | Small multifamily | 8 | 6,000 | \$533 | No |
| 93 Baltic St | 3-Oct-16 | \$2,500,000 | Small multifamily | 3 | 3,090 | \$809 | No |
| 112 Summit St | 18-Oct-16 | \$1,450,000 | Small multifamily | 3 | 2,160 | \$671 | No |