## **BROOKLYN HEIGHTS**

A quarterly analysis of residential sales in Brooklyn Heights, Brooklyn

1st Quarter 2019





# Residential Market Report, 1st Quarter 2019 Brooklyn Heights, Brooklyn

### **SUMMARY**





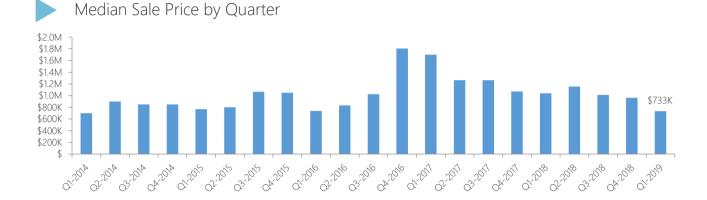




**NEIGHBORHOOD BOUNDARIES** 



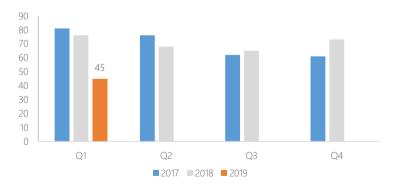
#### **RESIDENTIAL STATS**





Number of Transactions

| Quarter | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|---------|------|------|------|------|------|------|
| Q1      | 55   | 60   | 56   | 81   | 76   | 45   |
| Q2      | 90   | 65   | 60   | 76   | 68   |      |
| Q3      | 79   | 84   | 86   | 62   | 65   |      |
| Q4      | 51   | 69   | 75   | 61   | 73   |      |



Median Sale Price per Square Foot

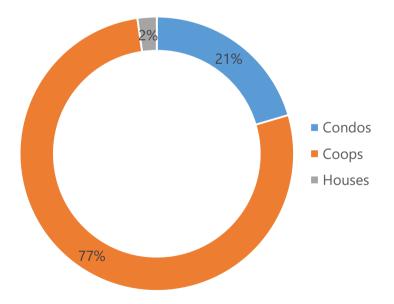


#### RESIDENTIAL SALES BREAKDOWN

Type of Residential Properties Sold

| <b>Property Type</b> | Median sale price | Y-o-Y | Median sale price/sqft | Y-o-Y | Transactions |
|----------------------|-------------------|-------|------------------------|-------|--------------|
| Condos               | \$1,837,500       | 5%    | \$1,202                | -27%  | 9            |
| Coops                | \$609,444         | -26%  | \$988                  | -3%   | 34           |
| Houses               | \$2,530,000       | -     | \$917                  | -     | 1            |

Number of Sales by Building Type



#### LIST OF TRANSACTIONS

| Address                | BBL          | Sale date | Sale price  | Property type | Sqft  |
|------------------------|--------------|-----------|-------------|---------------|-------|
| 200 Hicks St #6S       | 3-00241-0001 | 20-Feb-19 | \$5,295,000 | Coop          |       |
| 130 Furman St #S406    | 3-00199-1108 | 15-Jan-19 | \$4,700,000 | Condo         |       |
| 90 Furman St #N212     | 3-00199-1015 | 31-Jan-19 | \$4,327,919 | Condo         |       |
| 56 Willow St #2        | 3-00219-0018 | 6-Feb-19  | \$2,925,000 | Соор          | 2,000 |
| 47 A Willow St         | 3-00220-0005 | 8-Mar-19  | \$2,530,000 | House         | 2,760 |
| 360 Furman St #304     | 3-00245-1028 | 26-Mar-19 | \$2,000,000 | Condo         | 1,562 |
| 200 Hicks St #PHN      | 3-00241-0001 | 8-Mar-19  | \$1,908,000 | Соор          |       |
| 360 Furman St #1029    | 3-00245-1364 | 29-Mar-19 | \$1,900,000 | Condo         | 1,430 |
| 360 Furman St #536     | 3-00245-1147 | 26-Mar-19 | \$1,775,000 | Condo         | 1,433 |
| 360 Furman St #605     | 3-00245-1161 | 1-Mar-19  | \$1,500,000 | Condo         | 1,386 |
| 75 Henry St #12H       | 3-00217-0001 | 14-Feb-19 | \$1,400,000 | Соор          |       |
| 39 Remsen St #3C       | 3-00247-0009 | 22-Mar-19 | \$1,215,000 | Соор          |       |
| 2 Grace Ct #6E         | 3-00252-0008 | 23-Jan-19 | \$1,125,000 | Соор          |       |
| 72 Orange St #1F       | 3-00226-0018 | 29-Jan-19 | \$985,031   | Соор          |       |
| 360 Furman St #1138    | 3-00245-1413 | 25-Mar-19 | \$958,000   | Condo         | 822   |
| 75 Henry St #14L       | 3-00217-0001 | 14-Mar-19 | \$926,000   | Соор          | 793   |
| 60 Remsen St #3A       | 3-00253-0053 | 1-Feb-19  | \$901,000   | Соор          |       |
| 145 Hicks St #A50      | 3-00236-0088 | 26-Feb-19 | \$850,000   | Соор          |       |
| 60 Remsen St #3H       | 3-00253-0053 | 17-Jan-19 | \$850,000   | Соор          |       |
| 150 Joralemon St #6D   | 3-00264-0017 | 13-Feb-19 | \$844,000   | Соор          |       |
| 45-55 Pineapple St #5D | 3-00226-0001 | 12-Feb-19 | \$735,000   | Соор          |       |
| 75 Henry St #15G       | 3-00217-0001 | 24-Jan-19 | \$730,000   | Соор          |       |
| 149 Willow St #3B      | 3-00235-0015 | 7-Mar-19  | \$661,500   | Соор          |       |
| 24 Monroe PI #5C       | 3-00238-0026 | 27-Feb-19 | \$625,000   | Соор          | 720   |
| 360 Furman St #626     | 3-00245-1182 | 27-Feb-19 | \$615,000   | Condo         | 589   |
| 21 Monroe PI #5F       | 3-00237-0053 | 29-Jan-19 | \$609,444   | Соор          | 625   |
| 149 Willow St #1A      | 3-00235-0015 | 21-Mar-19 | \$600,000   | Соор          |       |
| 44 Remsen St #10       | 3-00251-0028 | 1-Feb-19  | \$583,000   | Соор          | 500   |
| 30 Clinton St #3K      | 3-00238-0061 | 4-Jan-19  | \$572,500   | Соор          | 550   |
| 75 Henry St #8J        | 3-00217-0001 | 8-Jan-19  | \$550,000   | Coop          | 550   |
| 57 Montague St #3H     | 3-00241-0012 | 5-Mar-19  | \$520,000   | Coop          |       |
| 55 Hicks St #53        | 3-00216-0003 | 5-Mar-19  | \$499,000   | Coop          | 450   |
| 59 Pineapple St #2L    | 3-00226-0035 | 29-Jan-19 | \$477,500   | Coop          |       |
| 100 Remsen St #8G      | 3-00254-0062 | 29-Mar-19 | \$445,000   | Coop          | 750   |
| 45-55 Pineapple St #7H | 3-00226-0001 | 12-Feb-19 | \$435,000   | Coop          | 420   |
| 57 Montague St #2JK    | 3-00241-0012 | 11-Jan-19 | \$397,500   | Coop          |       |
| 111 Hicks St #11C      | 3-00231-0019 | 1-Feb-19  | \$385,000   | Coop          | 500   |
| 150 Joralemon St #11G  | 3-00264-0017 | 5-Feb-19  | \$376,000   | Соор          |       |
| 70 Clark St #6E        | 3-00236-0112 | 20-Mar-19 | \$375,000   | Coop          | 416   |
| 155 Henry St #1F       | 3-00237-0017 | 8-Mar-19  | \$350,000   | Coop          | 400   |
| 100 Remsen St #2F      | 3-00254-0062 | 30-Jan-19 | \$340,000   | Coop          |       |
| 100 Remsen St #8J      | 3-00254-0062 | 30-Jan-19 | \$330,000   | Соор          | 750   |

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### **CLIENT REVIEWS**

"I asked David & his Team to find a tenant for my building. Could not have asked for a more professional and effective service." Joseph Fellner

"David, I can't express enough how grateful I am for all your hard work with selling my Cobble Hill Townhouse! You did an amazing job and achieved a record that I didn't even expect, to be honest. From now own any real estate related work is yours. Keep up the good work and I am looking forward working with you again! " David.K

"David & his Team was incredibly professional and responsive throughout our apartment search process. He responded to emails promptly and ensured we felt secure about the lease and apartment. Can't recommend him highly enough. "Grace. G

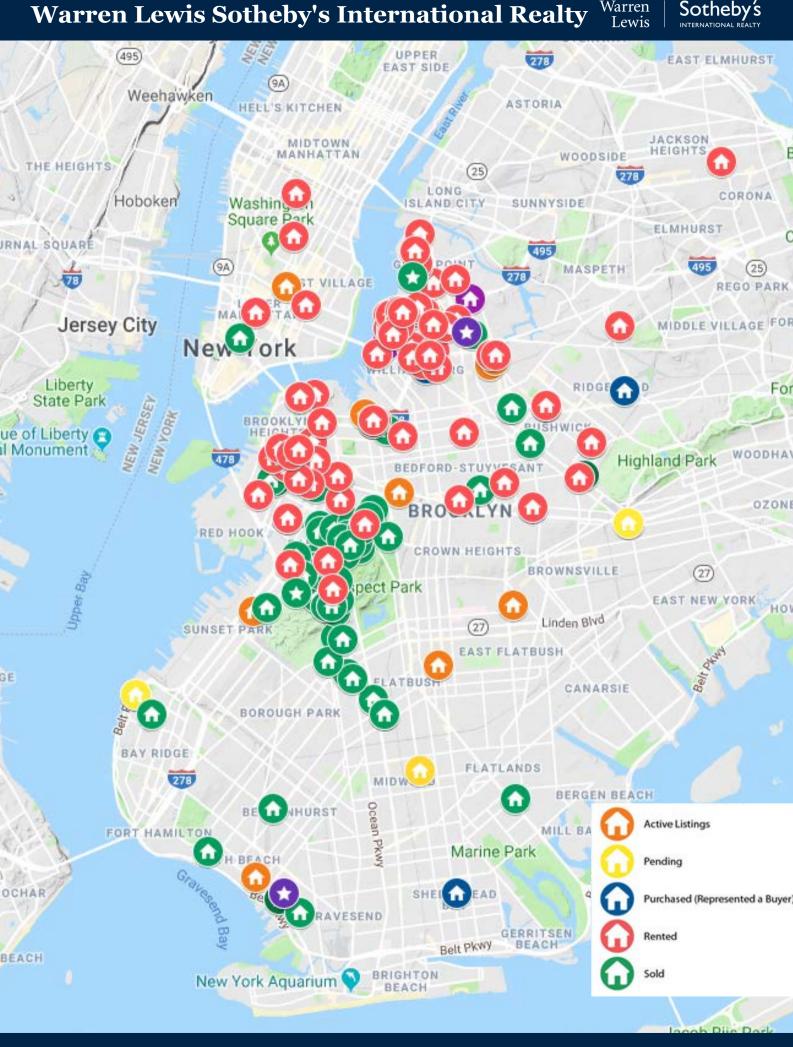
"It was a pleasure working with Dave & his Team. Very professional, knowledgable and kept us informed throughout the proccess. We have used their services before and will do so again in the future. Halina and Jack (Local Landlords)"

"First and foremost, David is a good guy to deal with. More often then not, it's hard to find a realtor who's easy going. David is professional, diligent and a good listener. He also doesn't BS. He tells it like it is when he's creating a strategy for you, yet a smooth-talker with the landlords. The bottom line is, he has your best interests in mind because he knows that a happy client is a repeat client- and that will definitely be the case with me." Spencer Zabiela

"David just recently landed me an amazing place in NYC. I was under a very limited amount of time to find a new home and David was able to find me an awesome new apartment for a great price and in an ideal location for work. The man knows how operate in times of pressure and I'm proud to call him my friend after going through the moving process with him. The man is honestly among the best of the best in the industry and I'd highly recommend him to anybody who is serious about finding the right home. "Tyler Clinton

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|------------------------------------|------------------------------|-----------------------------------|--|
| Appraisers & Inspectors            | Expediters                   | Interior Designers                | Restoration Specialists                |
| Architects                         | Exterminators                | Ironwork Professionals            | Roofers                                |
| Artist & Artisans                  | Fences & Gates Specialists   | Kitchen & Bathroom<br>Specialists | Rubbish Removal Companies              |
| Attorneys                          | Fireplaces                   | Landscape Design                  | School Consultants                     |
| Bankers                            | Floor & Carpet Professionals | Landscapers & Gardeners           | Spiritual Experts                      |
| Cabinets                           | Furniture                    | Lawn & Sprinklers Experts         | Stair Building & Repair<br>Specialists |
| Carpenters                         | Garage & Driveway            | Lighting Experts                  | Stone & Tile Professionals             |
| Chimney & Fireplace<br>Specialists | General Contractors          | Locksmith                         | Structural Engineers                   |
| Cleaners                           | Glass & Shower Doors         | Mortgage Professionals            | Surveyors                              |
| Closet Design                      | Handymen                     | Moving & Storage Experts          | Title Companies                        |
| CO Experts                         | Home Automation              | Painters & Plasterers             | Wealth Managers                        |
| Decks & Patios Specialists         | Specialists  Hama Saguritu   | Plumbing Contractors              | Window Professionals                   |
| Demolition Experts                 | Home Security Professionals  | Property Compliance               | Wine Cellars                           |
| Door Experts                       | Home Stagers                 | Property Managers                 | Zoning & Land Use Experts              |
|                                    |                              |                                   |  |

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