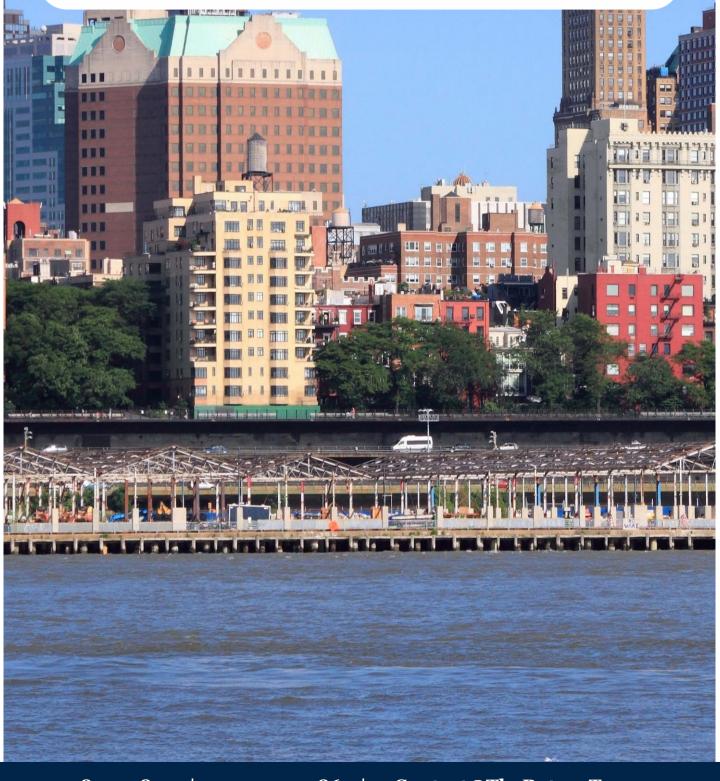
OCEAN HILL

A quarterly analysis of multifamily sales in Ocean Hill, Brooklyn

2nd Quarter 2016



Multifamily Market Report, 2nd Quarter 2016 Ocean Hill, Brooklyn

SUMMARY

SALES VOLUME



NO. OF TRANSACTIONS



AVERAGE PRICE/UNIT



AVERAGE PRICE/SO.FT.

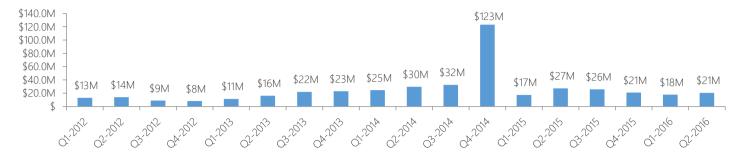


NEIGHBORHOOD BOUNDARIES

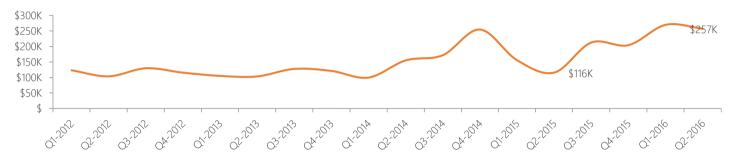


MULTIFAMILY STATS





Average Sale Price per Unit



Number of Units Sold

| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 247 | 112 | 66 |
| Q2 | 192 | 235 | 80 |
| Q3 | 189 | 121 | |
| 04 | 482 | 103 | |

Number of Buildings Sold

| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 39 | 28 | 18 |
| Q2 | 39 | 46 | 25 |
| Q3 | 47 | 33 | |
| Q4 | 41 | 24 | |

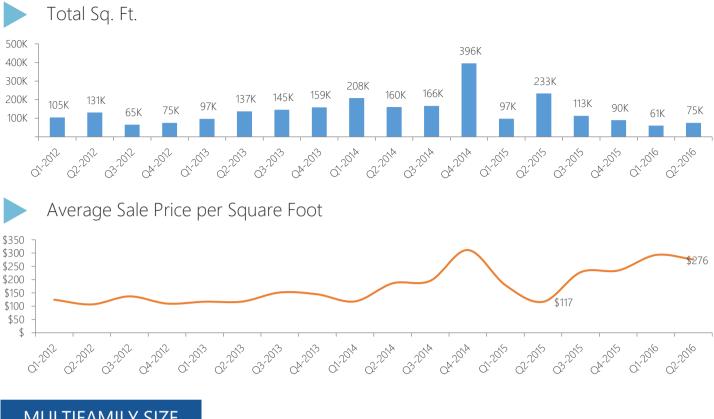
Number of Transactions

| Quarter | 2014 | 2015 | 2016 |
|---------|------|------|------|
| Q1 | 38 | 28 | 18 |
| Q2 | 39 | 33 | 25 |
| Q3 | 47 | 33 | |
| 04 | 35 | 24 | |







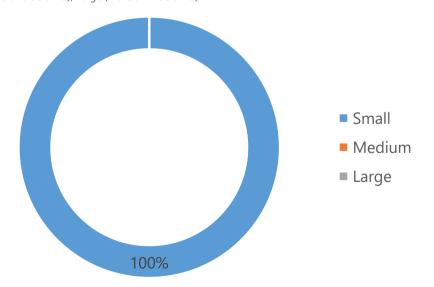


MULTIFAMILY SIZE

Size of Multifamily Properties Sold

| Multifamily size | Avg. price/unit | Y-o-Y | Avg. price/sqft | Y-o-Y | Sales volume | Sales | Buildings | Units |
|------------------|-----------------|-------|-----------------|-------|--------------|-------|-----------|-------|
| Small | \$257,344 | 43% | \$276 | 47% | \$20,587,559 | 25 | 25 | 80 |
| Medium | - | - | - | - | \$0 | 0 | 0 | 0 |
| Large | - | - | - | - | \$0 | 0 | 0 | 0 |

Small (up to 10 units), Medium (between 10 and 50 units), Large (more than 50 units)



LIST OF TRANSACTIONS

| Address | Sale date | Sale price | Property type | Units | Sqft | Price/sqft | Pkg. deal |
|-------------------------|-----------|-------------|-------------------|-------|-------|------------|-----------|
| 861 Halsey St | 20-Jun-16 | \$1,850,000 | Small multifamily | 6 | 4,875 | \$379 | No |
| 849 Hancock St | 5-May-16 | \$1,595,000 | Small multifamily | 3 | 2,199 | \$725 | No |
| 840 Halsey St | 16-May-16 | \$1,589,372 | Small multifamily | 3 | 3,703 | \$429 | No |
| 928 Hancock St | 30-Jun-16 | \$1,490,000 | Small multifamily | 3 | 3,300 | \$452 | No |
| 690 Mac Donough St | 26-Apr-16 | \$1,190,000 | Small multifamily | 3 | 3,219 | \$370 | No |
| 1882 Bergen St | 16-Jun-16 | \$1,015,000 | Small multifamily | 3 | 2,700 | \$376 | No |
| 62 Howard Ave | 30-Jun-16 | \$1,014,872 | Small multifamily | 3 | 2,700 | \$376 | No |
| 2295 Pacific St | 28-Jun-16 | \$899,000 | Small multifamily | 3 | 1,920 | \$468 | No |
| 488 Chauncey St | 26-May-16 | \$825,000 | Small multifamily | 3 | 2,700 | \$306 | No |
| 194 Rockaway Ave | 14-Jun-16 | \$818,500 | Small multifamily | 4 | 4,233 | \$193 | No |
| 406 Chauncey St | 24-Jun-16 | \$800,000 | Small multifamily | 3 | 2,565 | \$312 | No |
| 346 Chauncey St | 6-Jun-16 | \$740,013 | Small multifamily | 3 | 2,532 | \$292 | No |
| 184 Rockaway Ave | 8-Apr-16 | \$656,771 | Small multifamily | 3 | 2,550 | \$258 | No |
| 1261 Herkimer St | 5-Apr-16 | \$650,000 | Small multifamily | 3 | 2,700 | \$241 | No |
| 1888 Bergen St | 18-May-16 | \$635,000 | Small multifamily | 3 | 2,700 | \$235 | No |
| 1871 Park Pl | 14-Apr-16 | \$625,000 | Small multifamily | 3 | 3,255 | \$192 | No |
| 1858 Prospect Pl | 31-May-16 | \$600,000 | Small multifamily | 3 | 3,300 | \$182 | No |
| 467 Ralph Ave | 10-May-16 | \$581,950 | Small multifamily | 3 | 3,300 | \$176 | No |
| 2060 Pacific St | 14-Jun-16 | \$510,000 | Small multifamily | 3 | 1,824 | \$280 | No |
| 67 Mother Gaston Blvd | 31-May-16 | \$500,000 | Small multifamily | 3 | 2,994 | \$167 | No |
| 1932 Bergen St | 3-May-16 | \$490,080 | Small multifamily | 3 | 2,700 | \$182 | No |
| 412 Thomas S Boyland St | 12-May-16 | \$432,000 | Small multifamily | 3 | 2,748 | \$157 | No |
| 769 Mac Donough St | 25-May-16 | \$400,000 | Small multifamily | 4 | 4,200 | \$95 | No |
| 2371 Atlantic Ave | 18-Apr-16 | \$365,000 | Small multifamily | 3 | 2,994 | \$122 | No |
| 537 Chauncey St | 21-Apr-16 | \$315,000 | Small multifamily | 3 | 2,700 | \$117 | No |