Avenue | Sotheby's International Realty

# FINANCIAL DISTRICT

Sotheby's

Avenue

A quarterly analysis of residential sales in Financial District, Manhattan

3rd Quarter 2019



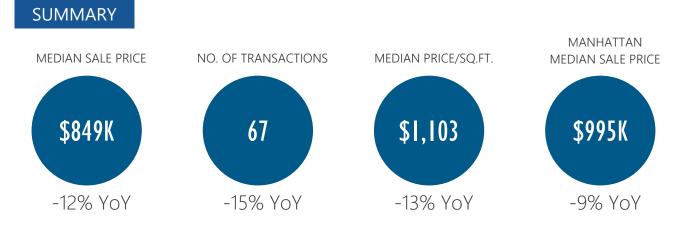


Avenue | Sotheby's International Realty Avenue

Sotheby's

Residential Market Report, 3rd Quarter 2019

# Financial District, Manhattan



#### **NEIGHBORHOOD BOUNDARIES**



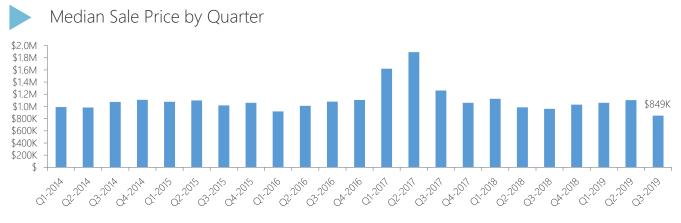


### Avenue | Sotheby's International Realty

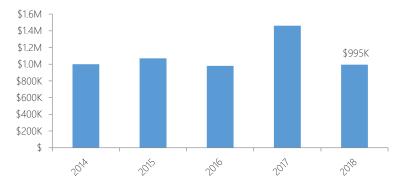
Avenue

Sotheby's

RESIDENTIAL STATS





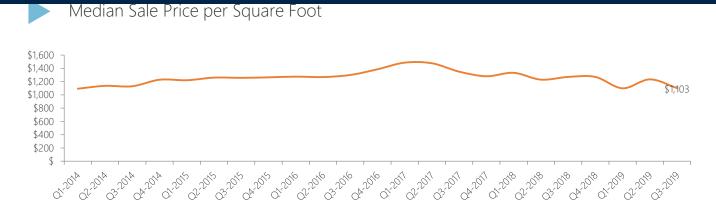


### Number of Transactions

Quarter	2014	2015	2016	2017	2018	2019
Q1	119	87	96	203	71	59
Q2	148	120	123	166	89	94
Q3	131	120	115	150	79	67
Q4	116	92	120	104	81	





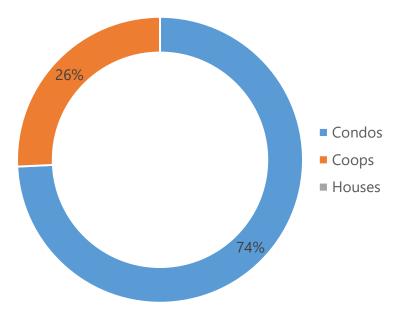


#### **RESIDENTIAL SALES BREAKDOWN**

#### Type of Residential Properties Sold

Property Type	Median sale price	Y-o-Y	Median sale price/sqft	Y-o-Y	Transactions
Condos	\$870,000	-13%	\$1,124	-12%	49
Coops	\$730,000	0%	\$985	-9%	17
Houses	-	-	-	-	0

#### Number of Sales by Building Type





## Avenue | Sotheby's International Realty Avenue

LIST OF TRANSACTIONS

Address	BBL	Sale date	Sale price	Property type	Sqft
100 Barclay St #22A	1-00084-1135	16-Sep-19	\$5,838,555	Condo	
50 West St #55D	1-00017-1391	18-Sep-19	\$2,900,000	Condo	
100 Barclay St #12N	1-00084-1047	17-Sep-19	\$2,875,000	Condo	
100 Barclay St #14J	1-00084-1074	30-Jul-19	\$2,725,000	Condo	1,421
3 Hanover Sq #8KLM	1-00028-0001	12-Jul-19	\$1,825,000	Соор	1,500
15 William St #44I	1-00025-1700	20-Sep-19	\$1,720,000	Condo	1,273
15 William St #34E	1-00025-1624	17-Sep-19	\$1,715,000	Condo	1,300
15 William St #24H	1-00025-1547	27-Aug-19	\$1,595,000	Condo	1,373
15 Broad St #3424	1-00026-1322	29-Jul-19	\$1,565,000	Condo	1,397
123 Washington St #46B	1-00053-1296	15-Jul-19	\$1,500,000	Condo	1,175
88 Greenwich St #1004	1-00018-1205	29-Jul-19	\$1,455,000	Condo	1,213
123 Washington St #47A	1-00053-1302	26-Aug-19	\$1,300,000	Condo	799
55 Liberty St #3B	1-00064-0008	29-Jul-19	\$1,300,000	Соор	1,350
75 Wall St #36G	1-00031-1306	13-Aug-19	\$1,250,000	Condo	913
18-20 Pine St #1903	1-00044-1263	13-Aug-19	\$1,200,000	Condo	820
99 John St #1810	1-00076-1448	26-Jul-19	\$1,060,000	Condo	958
80 Gold St #27D	1-00094-0001	2-Jul-19	\$1,021,000	Соор	550
15 William St #25F	1-00025-1553	28-Aug-19	\$998,888	Condo	812
101 Wall St #9A	1-00033-1022	12-Aug-19	\$977,000	Condo	706
101 Wall St #12A	1-00033-1031	26-Jul-19	\$975,000	Condo	703
40 Broad St #26D	1-00024-1118	18-Jul-19	\$960,210	Condo	1,049
3 Hanover Sq #17G	1-00028-0001	4-Sep-19	\$942,500	Соор	1,100
88 Greenwich St #2602	1-00018-1401	21-Aug-19	\$942,000	Condo	732
18-20 Pine St #407	1-00044-1007	12-Jul-19	\$940,000	Condo	1,063
15 Broad St #2422	1-00026-1216	16-Sep-19	\$935,000	Condo	685
18-20 Pine St #1216	1-00044-1162	16-Aug-19	\$930,000	Condo	1,005
80 Gold St #4F	1-00094-0001	9-Aug-19	\$900,000	Соор	1,000
18-20 Pine St #2415	1-00044-1349	1-Jul-19	\$900,000	Condo	703
80 Gold St #3H	1-00094-0001	5-Sep-19	\$875,000	Соор	105
88 Greenwich St #1505	1-00018-1306	26-Aug-19	\$870,000	Condo	661
80 Gold St #3D	1-00094-0001	31-Jul-19	\$860,000	Соор	001
90 William St #10F	1-00068-1282	17-Sep-19	\$849,000	Condo	845
18-20 Pine St #2215	1-00044-1319	1-Jul-19	\$848,000	Condo	703
150 Nassau St #7B		26-Sep-19		Condo	662
20 Pine St #1512	1-00100-1051 1-00044-1196		\$831,775	Condo	784
99 John St #2411	1-00044-1198	19-Aug-19 15-Jul-19	\$825,000	Condo	830
			\$820,000		
40 Broad St #20A	1-00024-1069	23-Sep-19	\$815,000	Condo	905
18-20 Pine St #1212	1-00044-1158	29-Jul-19	\$800,000	Condo	784
18-20 Pine St #1417	1-00044-1182	15-Jul-19	\$800,000	Condo	888
88 Greenwich St #903 80 Gold St #26H	1-00018-1177	26-Aug-19	\$766,000	Condo	816
	1-00094-0001	14-Aug-19	\$755,000	Соор	687
120 Greenwich St #9A	1-00053-1067	12-Aug-19	\$755,000	Condo	568
18-20 Pine St #909	1-00044-1098	7-Aug-19	\$747,000	Condo	662
80 Gold St #9N	1-00094-0001	29-Jul-19	\$705,000	Соор	700
80 Gold St #12F	1-00094-0001	30-Jul-19	\$672,000	Соор	
56 Pine St #6D	1-00041-1224	31-Jul-19	\$669,000	Condo	662
99 John St #1219	1-00076-1380	29-Aug-19	\$655,000	Condo	516
56 Pine St #8D	1-00041-1238	8-Jul-19	\$640,000	Condo	662
80 Gold St #11F	1-00094-0001	18-Sep-19	\$635,000	Соор	
40 Broad St #22C	1-00024-1085	30-Aug-19	\$635,000	Condo	583

Sotheby's



Address	BBL	Sale date	Sale price	Property type	Sqft
88 Greenwich St #416	1-00018-1045	22-Jul-19	\$630,000	Condo	608
55 Wall St #815	1-00027-1080	19-Jul-19	\$618,000	Condo	645
40 Broad St #12F	1-00024-1020	12-Jul-19	\$607,000	Condo	620
40 Broad St #23G	1-00024-1097	1-Jul-19	\$605,000	Condo	560
111 Fulton St #304	1-00091-1208	27-Aug-19	\$600,000	Condo	495
88 Greenwich St #613	1-00018-1100	26-Aug-19	\$590,000	Condo	627
130-168 Water St #8E	1-00039-1084	11-Jul-19	\$550,000	Condo	516
80 Gold St #8G	1-00094-0001	9-Aug-19	\$540,000	Соор	
3 Hanover Sq #4D	1-00028-0001	25-Sep-19	\$506,321	Соор	850
80 Gold St #6A	1-00094-0001	16-Jul-19	\$500,000	Соор	
40 Broad St #24C	1-00024-1101	25-Jul-19	\$500,000	Condo	591
80 Gold St #5D	1-00094-0001	17-Jul-19	\$482,500	Соор	
80 Gold St #3A	1-00094-0001	12-Sep-19	\$450,000	Соор	



# THE RATNER TEAM







David Ratner Commercial & Residential Brooklyn Expert

Read more

Jessie Torres NYC Condo, Co-op & New Development Expert

Read more

Residential Sales &

Eiffel DelRosario

Rentals Specialist

Read more

Meet the power team for assisting you in selling, buying, renting, and investing in NYC real estate...

Connect with the leading team for selling, buying, and investing in NYC real estate...

The Ratner Team at Warren Lewis Sotheby's International are your personal NYC real estate contacts for getting what you want most out of your next transaction.

- · Sales & Rental of Homes, Townhouses & Brownstones
- · NYC Condo Sales, Purchases & Rentals
- · New Developments & Development Sites
- · Commercial Property: Multifamily Buildings, Mixed Use, Office Buildings, Retail & Land
- $\cdot$  OFF Market Investment Properties in Brooklyn and Manhattan





# **CLIENT REVIEWS**

"I asked David & his Team to find a tenant for my building. Could not have asked for a more professional and effective service." Joseph Fellner

"David, I can't express enough how grateful I am for all your hard work with selling my Cobble Hill Townhouse! You did an amazing job and achieved a record that I didn't even expect, to be honest. From now own any real estate related work is yours. Keep up the good work and I am looking forward working with you again! " David.K

"David & his Team was incredibly professional and responsive throughout our apartment search process. He responded to emails promptly and ensured we felt secure about the lease and apartment. Can't recommend him highly enough. "Grace. G

"It was a pleasure working with Dave & his Team. Very professional, knowledgable and kept us informed throughout the proccess. We have used their services before and will do so again in the future. Halina and Jack (Local Landlords)"

"First and foremost, David is a good guy to deal with. More often then not, it's hard to find a realtor who's easy going. David is professional, diligent and a good listener. He also doesn't BS. He tells it like it is when he's creating a strategy for you, yet a smooth-talker with the landlords. The bottom line is, he has your best interests in mind because he knows that a happy client is a repeat client- and that will definitely be the case with me." Spencer Zabiela

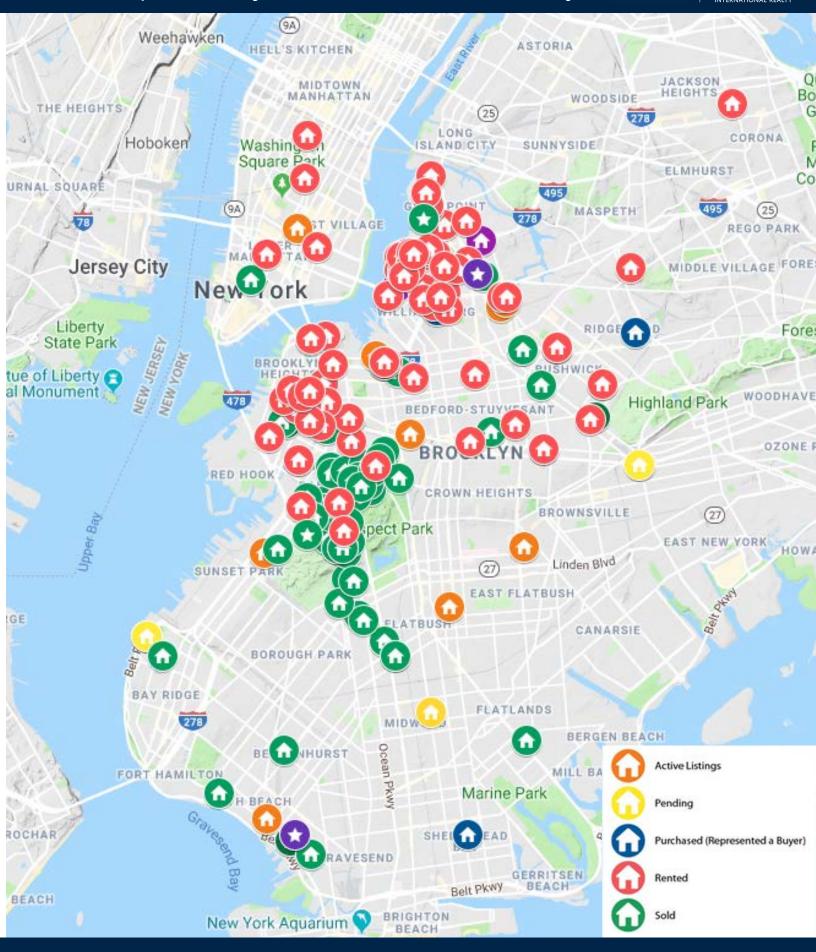
"David just recently landed me an amazing place in NYC. I was under a very limited amount of time to find a new home and David was able to find me an awesome new apartment for a great price and in an ideal location for work. The man knows how operate in times of pressure and I'm proud to call him my friend after going through the moving process with him. The man is honestly among the best of the best in the industry and I'd highly recommend him to anybody who is serious about finding the right home. " Tyler Clinton

### **READ MORE REVIEWS**



Avenue | Sotheby's International Realty Avenue

Sotheby's



R

## Avenue | Sotheby's International Realty A

Avenue Sotheby's



## PREFERRED VENDORS



1031 Qualified Intermediary	Estate Planing	Insurance Agents	Renovation Professionals
Appraisers & Inspectors	Expediters	Interior Designers	Restoration Specialists
Architects	Exterminators	Ironwork Professionals	Roofers
Artist & Artisans	Fences & Gates Specialists	Kitchen & Bathroom Specialists	Rubbish Removal Companies
Attorneys	Fireplaces	Landscape Design	School Consultants
Bankers	Floor & Carpet Professionals	Landscapers & Gardeners	Spiritual Experts
Cabinets	Furniture	Lawn & Sprinklers Experts	Stair Building & Repair Specialists
Carpenters	Garage & Driveway	Lighting Experts	Stone & Tile Professionals
Chimney & Fireplace Specialists	General Contractors	Locksmith	Structural Engineers
Cleaners	Glass & Shower Doors	Mortgage Professionals	Surveyors
Closet Design	Handymen	Moving & Storage Experts	Title Companies
CO Experts	Home Automation Specialists	Painters & Plasterers	Wealth Managers
Decks & Patios Specialists		Plumbing Contractors	Window Professionals
Demolition Experts	Home Security Professionals	Property Compliance	Wine Cellars
Door Experts	Home Stagers	Property Managers	Zoning & Land Use Experts
Electricians	Hvac Professionals	Renewable Energy Specialists	

### www.RatnerTeamVendors.com







# **THE BROOKLYN MADE SHOW**

From The Ratner Team, this is the Brooklyn Made Podcast, a show about Brooklyn real estate, entrepreneurs, businesses and the professionals behind one of the hottest real estate markets in the world.

The Brooklyn Made Show is a one-stop shop for anyone interested in New York Real Estate, Entrepreneurship, and Business. On the show, you'll learn valuable insights from New York's industry leaders.

State up to date with the latest local real estate and business news. Follow market trends, listen to exciting local stories and much more...

Each month our show will feature local entrepreneurs, professionals and real estate experts that we are eager for you to meet.

www.BrooklynMade.Blog/Podcast



Sotheby's

# **OUR PREFERRED VENDORS**













SPARTAN RENOVATIONS

